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“投资高新”
公众号

Official Account
Number of
“Investment in
High-tech Zone”



海口国家高新
区门户网站

Haikou National
High-tech Zone
Website



海南自由贸易
港相关政策

Related Policies of
Hainan Free Trade
Port



海南自由贸易港
海口国家高新技术产业开发区

Hainan free trade port Haikou
national high-tech industrial
development zone

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海南自由贸易港 海口国家高新技术产业开发区

Hainan free trade port Haikou
national high-tech industrial
development zone



招商手册

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National High-tech Zone

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目录 Contents

02	1. 海口国家高新区基本情况 Basic Information of Haikou National High-tech Zone
05	2. 一区七园产业定位及地理区位优势 Orientation and Geographical Advantages of One Area and Seven Parks
11	3. 海口市支持总部经济发展政策 Preferential Policies for the Development of Headquarters Economy of Haikou City
17	4. 园区重点产业政策 Policy for Key Industries in the Zone
17	(1) 高新技术产业 High-tech industry
21	(2) 医药健康产业 Medical and health industry
21	仿制药质量和疗效一致性评价 Consistency evaluation of quality and efficacy of generic drugs
22	海南省生物医药产业研发券 Hainan biomedicine industry R&D Vouchers
25	(3) 低碳制造业（工业） Low carbon manufacturing (industry)
28	(4) 影视产业 Film and television industry
36	(5) 科技创新 Science and technology innovation
41	(6) 企业上市、挂牌、融资扶持（金融业） Support for company listing, inception and financing (financial industry)



44	5. 人才政策、配套 Talent Policy and Support	71	(3) 教育配套 Educational facilities
44	(1) 人才落户 Talent registration	71	上海世外附属海口学校 Haikou School Affiliated to Shanghai WFLMS
48	(2) 企业落户购车 Car purchase policy for enterprises settled in	72	海南枫叶国际学校 Maple Leaf International School-Hainan
50	(3) 人才政策 Talent policy	72	海南华侨中学观澜湖学校 Hainan Overseas Chinese Middle School Mission Hills School
60	(4) 高新区人才住房配套 Housing support for talents of the zone	73	巴萨精英足球学校 Barca Academy Pro Haikou
64	6. 成功招商企业案例分析 Analysis of Successful Investment Cases	73	NBA 篮球学校 NBA Basketball School
68	7. 园区配套 Supporting Facilities in the Zone	74	东智庄园幼儿园 Dongzhi Manor Kindergarten
68	(1) 产业配套 Industrial facilities	75	(4) 交通配套 Transportation facilities
68	美安互联网总部经济区 & 众创产业园区 Mei'an Internet Headquarters Economic Zone & Crowd Entrepreneurship and Innovation Industrial Park	75	公交专线 Bus lines
69	海口国家高新区新药创制产业创新园 Haikou National High-tech Zone New Medicine Development and Innovation Industrial Park	75	定制通勤车 Customized commuting vehicles
70	(2) 生活配套 Residential facilities	75	园区班车 Shuttle buses in the Zone
70	美安华府 Mei'an Mansions	76	8. 入园门槛 Access Threshold of Investment Projects in the High-Tech Zone
70	永秀花园 Yongxiu Garden	77	9. 极简审批和企业服务平台 The Most-Simplified-Approval Investment Management System and Enterprise Service Platform



01

The first part

园区基本情况

Basic Information of the Zone

海口国家高新区于 1991 年成立，是全省唯一的国家级高新区，也是海南自由贸易港 11 个重点园区中唯一涵盖“旅游业、现代服务业、高新技术产业”三大主导产业的园区

Established in 1991, Haikou National High-tech Zone is the only high-tech zone at the national level in the province and the only one among the 11 key parks of Hainan Free Trade Port covering three leading industries of "tourism, modern services industry and high-tech industry". Over the past 30 years of development, a number of well-known international and domestic high-tech enterprises have settled in the zone.



旅游业
tourism



现代服务业
modern services
industry



高新技术产业
high-tech industry

在 30 年的发展历程中，涌现了一批享誉国内外的高新技术企业，目前注册企业有 4000 余家，其中，高新技术企业 155 家，约占全省 15%

医药产业也成为全省的支柱产业，位列国家生物医药产业园区第 33 名

At present, it is home for more than 4,000 enterprises, including 155 high-tech enterprises, accounting for about 15% of the province; its pharmaceutical industry has also become the pillar industry of the province, ranking the 33rd in the national biomedical industrial parks.

园区总规划面积 **85.42** 平方公里， 涵盖 “一区七园”
The total planning area of the zone is 85.42 km², including "one area and seven parks"

园区荣誉：

- > 国家大众创业万众创新示范基地
National crowd entrepreneurship and Innovation demonstration base
- > 国家小型微型企业创业创新示范基地
The national small and micro enterprise entrepreneurship and innovation demonstration base
- > 国家中小企业公共服务示范平台
The national public services demonstration platform for small and medium-sized enterprises
- > 国家首批“双创”升级版项目单位
The first batch of national "innovation and entrepreneurship" upgraded project unit
- > 国家知识产权试点园区
The national intellectual property pilot park
- > 全国文明单位
The national civilized unit





02 The second part

一区七园产业定位及地理区位优势

Industrial Orientation and Geographical Advantages of "One Area and Seven Parks"





高新技术

以医药及医疗器械、先进制造为主导,重点发展医药生产研发与认证、医疗器械生产研发、与医药相融合的新型产业、高端低碳轻型制造业、现代物流等。

东至疏港公路和海口火山群国家地质公园边界、南至道育村以南石山镇域边界、东南至玉凤水库以西、西至海口市界、北至南海大道。

With the medicine, medical devices and advanced manufacturing as the orientation, it is focuses on the development of pharmaceutical production and R&D and certification, medical device production and R&D, new industries integrated with medicine, high-end low-carbon light manufacturing, modern logistics, etc.

It extends to Shugang Highway and Haikou Shishan Volcanic Cluster Geopark boundary in the east, the boundary of Shishan Town in the south of Daoyu Village in the south, the west of Yufeng Reservoir in the southeast, the boundary of Haikou City in the west, and Nanhai Avenue in the north.



> 代表园区：美安科技新城 Mei'an Science and Technology New City

医疗健康

以生物医药、保健品生产制造为主导,重点发展医药生产和研发、保健品生产和研发、黎药产业等。

东至永万东路,南达椰海大道,西接永万西路,北到海盛路。

With the production and manufacturing of biomedicine and health care products, it focuses on the development of pharmaceutical production and R&D, health care products production and R&D, Li pharmaceutical industry, etc.

It extends to East Yongwan Road in east, to Yehai Avenue in the south, West Yongwan Road in the west, and Haisheng Road in the north.



> 代表园区：药谷工业园 Pharm Valley Industrial Park

汽车工业

以汽车工业为主导，重点发展环保新能源汽车的生产和研发、汽车零配件生产、汽车物流业等。

二期西至海口保税区中央大道，南至海口市货运大道，东侧分别与头铺村、南航部队及规划道路相邻的用地。三期北临椰海大道，南接规划中的南渡大道，西至规划中的中央大道延段，东接规划中的苍峰路南延段。

With the automobile industry as the orientation, it focuses on the development of the production and R&D of environment-friendly new energy vehicles, auto parts production, auto logistics industry, etc.

Phase II extends to the Central Avenue of Haikou Bonded Area in the west, Huoyun Avenue of Haikou City in the south and adjacent to the land use of respectively of Toupu Village, South China Sea Fleet Air Force and the planned road in the east. Phase III extends to Yehai Avenue in the north, Nandu Avenue in the south, the planned Central Avenue extension in the west, and the planned Cangfeng Road extension in the east.



> 代表园区：海马工业园 Haima Industrial Park



新材料

以食品加工、新能源、新材料为主导，重点发展高端食品加工、新能源技术开发与应用、电气装备、电子信息、轻工包装业等。

东至中线公路、南至永兴互通立交、西接海榆中线（224 国道）、北到绕城高速。

With the food processing, new energy and new materials as the orientation, it focuses on the development of high-end food processing, new energy technology development and application, electrical equipment, electronic information, light industry packaging, etc.

It extends to Central Line Highway in the east, Yongxing interchange overpass in the south, Middle Haiyu Road (G 224) in the west, and the island loop highway in the north.



> 代表园区：狮子岭工业园 Shiziling Industrial Park

节能环保

以节能环保和高端装备制造为主导，重点发展降解新材料、节能环保技术的开发与应用、高端装备制造等。

东至海榆东线、南达横园区八路、西接园区纵二路、北到园区横六路。

With energy conservation and environmental protection as well as high-end equipment manufacturing as the orientation, it focuses on the development of new degradable materials, the development and application of energy conservation and environmental protection technologies, and high-end equipment manufacturing.

It extends to Haiyu East Line in the east, the 8th Horizontal Road of the Zone in the south, the 2nd Vertical Road of the Zone in the west, and 6th Horizontal Road of the Zone in the north.



> 代表园区：云龙产业园 Yunlong Industrial Park

旅游业

以体育休闲旅游为主导，重点发展运动赛事（高尔夫、足球等）、影视文化演艺、商务休闲等。东至东线高速公路，南至遵谭镇的咸京村，西至石山火山群国家地质公园，北至海口绕城公路。

With sports and leisure tourism as the orientation, it focuses on the development of sports events (golf, football, etc.), film and television cultural performances, business leisure, etc.

It extends to the East Line Expressway in the east, Xianjing Village in Zuntan Town in the south, Haikou Shishan Volcanic Cluster Geopark in the west, and Haikou Ring Road in the north.



> 代表园区：观澜湖旅游园区 Mission Hills Resort



总部经济

规划面积 2.51 平方公里，重点打造以总部经济为主的集聚区。

With a planning area of 2.51 Km², it focuses on building a cluster area dominated by headquarters economy.



> 代表园区：海口西海岸总部经济区 Haikou West-coast Headquarters Economic Zone

03 The third part

海口市支持总部经济发展政策

Preferential policies for the development of headquarters economy of Haikou City



> 总部经济发展政策

Policies for the development of headquarters economy

1

总部认定类型 Types of headquarters identification

新落户总部

Newly settled
headquarters

2018 年 1 月 1 日（含）后在海口市设立或迁入海口市的跨国公司地区总部、综合型（区域型）总部、高成长型总部、国际组织（机构）地区总部。

The regional headquarters of multinational companies, integrated (regional) headquarters, high-growth headquarters and regional headquarters of international organizations (institutions) set up or moved into Haikou on or after January 1, 2018.

现有总部

Existing
headquarters

2018 年 1 月 1 日以前在本市范围内设立且存续至今的跨国公司地区总部、综合型（区域型）总部、高成长型总部。

The regional headquarters, integrated (regional) headquarters and high-growth headquarters of multinational companies established in the city before January 1, 2018 and are still in operation to date.



2

政策适用范围 Types of headquarters identification Scope of policy application

适用于:

Applicable to:

在海口市范围内设立，工商注册和税务登记地在本市并取得海南省促进总部经济发展联席会议依据《海南省总部企业认定管理办法》颁发认定证书的总部。

Headquarters established in Haikou City, with industrial and commercial registration and tax registration in the city, and has obtained the certification issued by the Hainan Provincial Joint Conference on Promoting Headquarters Economic Development in accordance with the Administrative Measures of Hainan Province for the Identification of Headquarters Enterprises.

不适用于:

Not Applicable to:

自《海南省总部企业认定管理办法》出台后，海南省内总部企业重新变更注册地在海口市的，不纳入本政策扶持对象，不享受相关扶持政策。

Headquarters enterprises in Hainan Province, that have changed their registered place in Haikou City since the promulgation of Administrative Measures of Hainan Province for the Identification of Headquarters Enterprises shall be exclude as the supporting objects of this policy and shall not enjoy the relevant supportive policies.

3

政策约束条款 Policy constraints

企业在申请奖励补贴资金过程中，如未达到其承诺对地方财力贡献的，应全额返还已获得的奖励补贴资金。总部企业（国际组织（机构）地区总部除外）每年享受本政策的奖补金额，不超过总部企业当年在海口产生的对海南省级和海口地方财力贡献总额，超过部分可结转到后续年度予以拨付。

Enterprises that fail to meet their commitment to the local financial contribution in the process of applying for the incentive funds, shall return the incentive funds in full. The annual subsidy amount enjoyed by headquarters enterprises (except the regional headquarters of international organizations (institutions)) shall not exceed the total financial contribution of headquarters enterprises to Hainan Province and Haikou in Haikou in that year, and the excess part can be carried forward to the subsequent year for allocation.



4

总部经济发展方向

Development direction of headquarters economy

引进跨国企业、国内大型企业集团等总部企业在海口市落户、集聚和发展。鼓励海口市现有总部企业做大做强做优。培育我市现有企业发展升级为总部企业。同时，将引进境内外知名的会计、法律、管理咨询、培训等专业服务机构，为总部企业提供支援服务。

Introduce multinational enterprises, domestic large enterprise groups and other headquarters enterprises to settle, gather and develop in Haikou City. Encourage the existing headquarters enterprises in Haikou to be bigger, stronger and better. Cultivate the existing enterprises in our city to develop and upgrade into headquarters enterprises. At the same time, introduce well-known accounting, legal, management consulting, training and other professional service institutions at home and abroad to provide support services for headquarters enterprises.

总部政策支持条款

Headquarters policy support clauses

	奖励对象 Headquarters policy support clauses	奖励金额 Amount (RMB)
	新落户的跨国公司地区总部 New regional headquarters of multinational companies	300 万 3 million
	开办奖励 Start-up incentives 新落户的从事旅游业、现代服务业等第三产业的综合型（区域型）总部，自注册成立之日起 1 年内形成地方财力贡献不低于 2000 万元 Newly settled integrated (regional) headquarters of tertiary industries engaging in tourism industry and modern services industry with local financial contribution no less than RMB 20 million one year from the date of registration and establishment	500 万 5 million



开办奖励 Start-up incentives	奖励对象 Headquarters policy support clauses	奖励金额 Amount (RMB)
	新落户的从事高新技术产业等第二产业的综合型（区域型）总部，承诺自注册成立之日起 1 年内形成地方财力贡献不低于 3000 万元 Newly settled integrated (regional) headquarters of secondary industries engaging in high-tech industry with local financial contribution no less than RMB 30 million one year from the date of registration and establishment	1000 万 10 million
	新落户的从事热带特色高效农业等第一产业的综合型（区域型）总部，承诺自注册成立之日起 1 年内形成地方财力贡献不低于 1000 万元 Newly settled integrated (regional) headquarters of first industries engaging in tropical characteristic and efficient agriculture industry with local financial contribution no less than RMB 10 million one year from the date of registration and establishment	300 万 3 million
	新落户的高成长型总部，承诺自注册成立之日起 1 年内形成地方财力贡献不低于 800 万元 Newly settled high-growth headquarters that promise the local financial contribution no less than RMB 80 million one year from the date of registration and establishment	200 万 2 million
	新落户的知名国际组织（机构）地区总部 Newly settled regional headquarters of famous international organizations (institutions)	200 万 2 million
	国际知名组织（机构）在本市设置分支机构的 Internationally renowned organizations (institutions) that have set up branches in Haikou	100 万 1 million

	奖励对象 Headquarters policy support clauses	奖励金额 Amount (RMB)
办公补贴 Office subsidies	租用办公用房 Office space rented	在 5 年内，按照年租金金额的前三年 50%、后两年 30% 给予补贴，5 年内累计补贴金额最高不超过 300 万元 Newly settled integrated (regional) headquarters of secondary industries engaging in high-tech industry with local financial contribution no less than RMB 30 million one year from the date of registration and establishment
	购买自用办公用房 Office space purchased for self-use	给予购房价 5% 的补贴，累计补贴金额最高不超过 1000 万元。在取得房屋产权证后分 2 年支付，每年支付 50% A subsidy of 5% of the purchase price shall be given, and the maximum amount of the accumulated subsidy shall not exceed RMB 10 million. The subsidies will be paid in 2 years, 50% per year once the Certificate of House Property is obtained.
经营贡献 奖励 Revenue Rewards	现有总部 Existing headquarters	按其年地方财力贡献市级留成部分环比增长额的 50% 予以奖励，奖励期限 5 年 The incentives will be given as per 50% of the increase of the city-level retained portion of the local financial contribution of the year, and the reward period is 5 years.
	新落户总部 Newly settled headquarters	自认定当年起，按其年地方财力贡献市级留成部分（不含个人所得税），前三年给予 60% 资金支持，后两年给予 40% 资金支持 Since the year of identification, 60% financial support will be granted in the first three years and 40% in the remaining two years as per the annual city-level retained portion of the annual local financial contribution (excluding personal income tax).
特设集聚 区奖励 Special incentives to clusters		计划对形成总部经济集聚的园区运营管理机构，根据园区内企业形成的地方财力贡献市级留成部分予以一定比例奖励 It is planned to grant a certain percentage of subsidies as per the city-level retained portion of the local financial contribution to the enterprise in the park.

	奖励对象 Headquarters policy support clauses	奖励金额 Amount (RMB)
人才激励 Talent Incentives	<p>跨国公司地区总部、综合型（区域型）总部、高成长型总部的高层管理人员、专业技术骨干和国际组织（机构）地区总部经认定的高级管理人员，年工资薪金所得达到 50 万以上的</p> <p>It is planned to grant a certain percentage of subsidies as per the city-level retained portion of the local financial contribution to the enterprise in the park.</p>	<p>按其缴纳的工资薪金所得地方财力贡献市级留成部分前三年 50%、后两年 30% 给予奖励。同时，总部企业高管人员享受海口市相关人才服务政策，包括落户、医疗、子女教育、人事档案管理、职称评定、社会保障等</p> <p>The incentives will be granted as per the city-level retained portion of the local financial contribution of his or her salary income paid, 50% for the first three years and 30% for the remaining two years. Meanwhile, the senior executives of headquarters enterprises shall enjoy related personnel services policies of Haikou City, including settlement, medical treatment, children's education, personnel records management, job classification, social security and so on.</p>
500 强企业 Top 500 enterprises	<p>首次被评为世界企 500 强的</p> <p>Rated as the Top 500 enterprises of the world for the 1st time</p>	<p>2000 万</p> <p>20 million</p>
	<p>评为中国企业 500 强的</p> <p>Rated as Top 500 Enterprises of China</p>	<p>500 万</p> <p>5 million</p>
	<p>评为中国民营企业 500 强的</p> <p>Rated as Top 500 Private Enterprises of China</p>	<p>200 万</p> <p>2 million</p>



《海口市支持总部经济发展政策》
 Supportive Policy of Haikou City for the Development of
 Headquarters Economy

04 The fourth part

园区重点产业政策

Policy for key industries in the zone



> 高新技术产业扶持政策

Preferential policies for high-tech industry

海南省支持高新技术企业发展若干政策

Several policies of Hainan Province in supporting the development of high-tech enterprises

奖励项目 Program	满足条件 Requirements	奖励金额 Amount (RMB)
奖励高新技术企业加大研发投入 Support high-tech enterprises to increase R&D investment	对高新技术企业研发经费增量给予奖励 Incentives for the increment R&D funds of high-tech enterprises	每年额度为企业年度研发经费增量的 30%，规模以上企业（纳入省统计局一套表网报平台企业）不高于 200 万元人民币，其他企业不高于 100 万元人民币；研发经费以企业所得税纳税申报表中“可加计扣除研发费”为准。 The annual incentive amount is 30% of the annual increment of R&D funds of enterprises, no more than RMB 2 million for enterprises above the designated scale (enterprises' set of tables included in the online reporting platform of the Hainan Provincial Bureau of Statistics), and no more than RMB 1 million for other enterprises; the R&D funds are subject to the "additional deduction of R&D expenses" in the enterprise income tax return.



奖励新增高新技术企业 Incentives for newly identified high-tech enterprises	<p>鼓励各市县、洋浦经济开发区对首次通过高新技术企业认定的企业</p> <p>Encourage all cities at county level, Yangpu Economic Development Zone to grant identification incentives for enterprises that have passed the identification of high-tech enterprises for the first time</p>	<p>给予不低于 20 万元人民币的认定奖励 with no less than RMB 200,000</p>
奖励引进高新技术企业 Incentives for newly introduced high-tech enterprises	<p>有效期内整体迁入我省的高新技术企业</p> <p>High-tech enterprises relocated into our province as a whole within the validity period</p>	<p>按企业完成迁入注册后 12 个月的固定资产投资、研发投入等给予奖励，额度为企业完成固定资产投资的 5% 或研发投入 10%，最高不超过 500 万元人民币</p> <p>The incentives will be granted according to the fixed assets investment and R&D investment of the enterprise 12 months after the completion of the registration, and the amount will be 5% of the fixed assets investment or 10% of the R&D investment of the enterprise, and no more than RMB 5 million.</p>
支持高新技术企业享受海南自由贸易港政策 High-tech enterprises are encouraged to enjoy the Hainan Free Trade Port Policies	<p>高新技术企业科研和生产所需进口的原辅料、设备等按规定进入自贸港相关政策的“正面清单”或者不列入“负面清单”，享受“零关税”政策。高新技术企业的高端人才和紧缺人才，根据相关规定享受海南自由贸易港个人所得税优惠政策。高新技术企业新增境外直接投资取得的所得，免征企业所得税。</p> <p>The raw and auxiliary materials and equipment imported by high-tech enterprises for scientific research and production are in the "positive list" or not included in the "negative list" according to the relevant policies of the Free Trade Port shall enjoy the "zero tariff" policy. High-end talents and urgently needed personnel of high-tech enterprises shall enjoy the preferential individual income tax policy of Hainan Free Trade Port according to relevant regulations. High-tech enterprises enjoy tax exemption for income from newly increased overseas direct investment.</p>	

<p>鼓励高新技术企业积极申报海南省重点产业扶持奖励</p> <p>Encourage high-tech enterprises to actively apply for Hainan key industry support incentives</p>	<p>在海南省重点产业扶持政策中支持高新技术企业的发展，鼓励高新技术企业加大研发投入、自主创新，增强核心竞争力。高新技术企业一旦签订“对赌”协议，要采取有力措施，落实“对赌”条款。</p> <p>In the supportive policy of key industries of Hainan Province, it supports the development of high-tech enterprises, encourages high-tech enterprises to increase R&D investment and independent innovation so as to enhance their core competitiveness. A high-tech enterprise once has signed the Valuation Adjustment Mechanism (VAM), it shall take effective measures to implement the provisions of the VAM.</p>
<p>减免高新技术企业房产税和城镇土地使用税</p> <p>Reduction and exemption of property tax for high-tech enterprises and urban land use tax</p>	<p>高新技术企业经营发生严重亏损，缴纳房产税、城镇土地使用税确有困难的，可按规定申请房产税和城镇土地使用税困难减免税。</p> <p>If a high-tech enterprise has serious losses in operation and it is really difficult to pay the housing property tax and the urban land use tax, it may apply for the reduction and exemption of the property tax and the urban land use tax according to the regulations.</p>
<p>保障高新技术产业用地</p> <p>Ensure the land use for high-tech industry</p>	<p>将高新技术产业用地纳入各级国土空间规划，鼓励市县创新用地供给，实行带项目招拍挂或者挂牌、长期租赁、先租后让、租让结合、弹性年期等供应方式供地，同时积极盘活闲置土地和城镇低效用地，保障高新技术产业发展用地需求。在新一轮产业用地基准地价标准出台前，高新技术产业项目用地的基准地价，可按照相对应土地用途现行基准地价的 60% 确定，经省招商联席会议审议通过的具有重大产业带动作用的高新技术产业项目的基准地价，还可结合全国工业用地最低价标准，由市县按照集体决策方式确定产业用地出让起始价和底价。在高新技术产业园区积极推行实施标准地制度，支持市县以土地使用权作价出资或者入股方式，向园区平台供应标准厂房、科技孵化器等地。</p> <p>Bring the land use of high-tech industries into the territorial space planning at all levels, encourage cities and counties to supply land in innovative manners, adopt project bidding or listing, long-term leasing, leasing first and transfer later, combination of leasing and transfer and flexible term and other land supply models. Meanwhile, actively vitalize idle land and inefficient urban to ensure the demand for land use for high-tech industrial development. Before a new round of benchmark land price for industrial land use is issued, the standard land price for high-tech industrial projects can be determined according to 60% of the current standard land price for the corresponding land use. The standard land price for high-tech industrial projects with significant industrial driving effect approved by the provincial investment promotion joint conference can also be determined by collective decision-making of the municipal and county governments according to the starting price and base price of industrial land use transfer. Actively implement the standard land system in high-tech industrial parks, and support the municipal and county governments to supply land use for standard workshops, science and technology incubators to the park platform of land use rights in the forms of capital contribution or shareholding.</p>



<p>加大高新技术企业金融支持力度</p> <p>Increase financial support for high-tech enterprises</p>	<p>用好、用足现有的金融扶持政策，依托银行金融机构和政府性融资担保机构，创新开发科技贷款保险资金池、融资担保、科技保险、贷款贴息等符合我省高新技术企业需求的科技金融产品，为高新技术企业提供信贷和融资担保等金融服务。</p> <p>Make good use of the existing financial support policies, innovate and develop science and technology loan insurance fund pool, financing guarantee, science and technology insurance, loan discount and other science and technology financial products that meet the needs of high-tech enterprises in our province relying on bank financial institutions and government financing guarantee institutions, so as to provide credit and financing guarantee and other financial services for high-tech enterprises.</p>
<p>大力支持高新技术企业科技创新</p> <p>Vigorously support scientific and technological innovation of high-tech enterprises</p>	<p>申报省重大科技计划项目和课题的企业一般应为高新技术企业或在本领域国内、省内具有技术优势的企业，高新技术企业申报省级科技计划项目不受限项限制。大力支持高新技术企业建设省企业技术中心、重点实验室、技术创新中心、院士创新平台、成果转化中心、国际科技合作基地等科技创新平台，省级创新券加大支持高新技术企业技术创新和技术服务力度。</p> <p>Generally, the enterprises applying for provincial key science and technology planning projects and tasks should be high-tech enterprises or enterprises with domestic and provincial technological advantages in the field. There are no project restrictions on high-tech enterprises applying for provincial science and technology planning projects. Vigorously support high-tech enterprises in building science and technology innovation platforms such as provincial enterprise technology centers, key laboratories, technology innovation centers, academician innovation platforms, achievement transformation centers, and international science and technology cooperation bases. Increase the support of provincial innovation coupons for high-tech enterprises in technological innovation and technical services.</p>



《海南省支持高新技术企业发展若干政策（试行）》

Supportive Policies of Hainan Province for the Development of
High-tech Enterprises (Trial)



> 医药健康产业

Medical and health industry

仿制药质量和疗效一致性评价 Consistency evaluation of quality and efficacy of generic drugs		
项目 Program	扶持范围 Scope	补贴、奖励金额 Amount (RMB)
补贴奖励 Subsidies Incentives	所有开展一致性评价的企业 Any enterprises that carry out consistency evaluation	每个品种补贴 50 万元 Subsidy of RMB 500,000 per variety
	通过国家一致性评价的药品 Drugs that passed national consistency evaluation	每个品种奖励 50 万元 RMB 500,000 per variety
	国内首家通过的品种 Drugs that first passed the consistency evaluation in the country	每个品种奖励 100 万 RMB 500,000 per variety
贡献奖励 Contribution rewards	通过国家一致性评价的药品连续两年予以奖励 Drugs that passed national consistency evaluation for two consecutive years	以药品当年市级增值税部分为标准进行奖励，最高奖励 200 万元 The incentives of the drug is based on its municipal VAT part of that year, with a maximum reward of RMB 2 million
上市奖励 Incentives for enterprise listing	在欧盟、美国和日本中任一国家获准上市且被视同通过一致性评价的药品 Drugs approved for marketing in any country of EU, USA or Japan and regarded as having passed the consistency evaluation	按以上方式累计给予奖励，奖励累计总额的上限提高至 300 万元 The incentives shall be granted accumulated as per the above methods, with the upper limit of the total amount of rewards increasing to RMB 3 million



《海口市鼓励医药企业积极开展仿制药质量和疗效一致性评价工作的若干规定》
Provisions of Haikou City on Encouraging Pharmaceutical Enterprises to Proactively Carry Out
the Quality and Efficacy Consistency Evaluation of Generic Drugs

海南省生物医药产业研发券相关政策

Policies on R&D vouchers of biomedicine industry in Hainan Province

奖励项目 Program	奖励条件 Requirements	奖励金额 Amount (RMB)
临床前研究 Preclinical study	<p>临床前研究。在研创新药（含生物制品，下同）、改良型新药（含生物制品，下同）、生物类似药（含境内外已经上市的生物制品，下同）和获批准纳入国家医疗器械创新或优先审批通道的第三类医疗器械获得临床批件后</p> <p>Preclinical study. After original drug and innovative drug (including biological products, the same below), improved new drugs (including biological products, the same below), biosimilar products (including biological products already on the market at home and abroad, the same below) and Class III medical devices that have been incorporated into the national medical device innovation or priority approval channel obtained clinical approval documents</p>	<p>按品种给予产品注册申请人 200 万元的一次性奖励；其他第三类医疗器械获得临床批件后给予产品注册申请人 50 万元的一次性补助</p> <p>A one-time reward of RMB 2 million shall be given to the applicant for product registration as per the variety; a one-time subsidy of RMB 500,000 shall be given to the applicant for product registration after the other Class III medical devices have obtained the clinical approval documents</p>
临床试验 Clinical trials	<p>在研创新药、改良型新药和生物类似药完成 I 期、II 期、III 期临床试验研究后</p> <p>After the completion of phase I, II and III clinical trials of original drug and innovative drug, improved new drugs and biosimilar products</p>	<p>分阶段给予产品注册申请人总额 1000 万元的临床试验补助</p> <p>The total amount of clinical trial subsidy of RMB10 million shall be given to product registration applicant in phases</p>
	<p>完成 I 期临床后</p> <p>After the completion of Phase I clinical trial</p>	<p>补助 200 万元</p> <p>RMB 2 million</p>
	<p>完成 II 期临床后</p> <p>After the completion of Phase II clinical trial</p>	<p>补助 300 万元</p> <p>RMB 3 million</p>
	<p>完成 III 期临床后</p> <p>After the completion of Phase III clinical trial</p>	<p>补助 500 万元</p> <p>RMB 5 million</p>
	<p>获批准纳入国家医疗器械创新或优先审批通道的第三类医疗器械完成临床试验研究后</p> <p>After the completion of the clinical and trial study of Class III medical devices approved to be included in the national medical device innovation or priority approval channel</p>	<p>给予产品注册申请人 300 万元的一次性补助</p> <p>A one-time subsidy of RMB 3 million shall be given to the applicant for product registration</p>
	<p>其他第三类医疗器械完成临床试验研究后</p> <p>After the completion of clinical and trial study of other Class III medical devices</p>	<p>给予产品注册申请人 100 万元的一次性补助</p> <p>A one-time subsidy of RMB 1 million shall be given to the applicant for product registration</p>

<p>新成果产业化</p> <p>Industrialization of new achievements</p>	<p>对在本省内注册登记、具有独立法人资格的药品注册申请人提出注册申请的药物，获得药品批准文号并在本省产业化，按药品批准文号类别和数量给予药品上市许可持有人一次性奖励</p> <p>A one-time reward shall be given to the holder of the drug marketing authorization according to the category and quantity of the drug approval number for the drug registration application submitted by the drug registration applicant with independent legal personality in this province who has obtained the drug approval number and industrialized it in the province</p>	<p>创新药物每个奖励 600 万元</p> <p>RMB 6 million for each innovative drug</p>
		<p>改良型新药、生物类似药每个奖励 300 万元</p> <p>RMB 3 million for each improved new drug and biosimilar</p>
		<p>化学仿制药每个奖励 100 万元（同品种全国前三家纳入中国上市药品目录集的，再奖励 100 万元）</p> <p>RMB 1 million for each chemical generic drug (another RMB 1 million for the top 3 companies of the same category included in the list of Directory of Post-market Drugs in China)</p>
		<p>中药经典名方产品每个奖励 100 万元</p> <p>RMB 1 million for each TCM classical prescribed medicine product</p>
	<p>对在本省内注册登记、具有独立法人资格的医疗器械注册申请人提出注册申请的医疗器械，获得医疗器械注册批文并在本省产业化，给予产品上市许可持有人一次性奖励</p> <p>A one-time reward shall be given to the holder of the marketing license for the medical device registered in the province and with independent legal personality who has applied for the registration of medical device registration and obtained the medical device registration approval and is industrialized in the province</p>	<p>纳入国家医疗器械创新或优先审批通道的第三类医疗器械每个奖励 200 万元</p> <p>RMB 2 million shall be rewarded to each of the Class III medical devices included in the national medical device innovation or priority approval channel</p>
		<p>其他第三类医疗器械每个奖励 100 万元</p> <p>RMB 1 million shall be rewarded to each of the other Class III medical devices</p>
		<p>第二类医疗器械每个奖励 40 万元</p> <p>RMB 400,000 shall be rewarded to each of the Class II medical devices</p>

奖励项目 Program	奖励条件 Requirements	奖励金额 Amount (RMB)
新产品引进 Introduction of new products	对新引进落地至海南，委托外地生产，但在海南结算的品种 For the newly introduced varieties that have landed in Hainan and are commissioned to be produced in other places, but settling accounts in Hainan	按照每个批文 50 万元的标准给予产品上市许可持有人补贴 Subsidies shall be given to the holder of the marketing authorization of the product according to the standard of RMB 500,000 per approval
	对新引进并在海南生产、结算的产品 For newly introduced products produced and settled accounts in Hainan	参照（临床前研究）（临床试验）（新成果产业化）三项给予产品上市许可持有人补助和奖励 Subsidize and reward shall be given to marketing authorisation holders according to the following three criteria: preclinical study, clinical trial and industrialization of new achievements
仿制药质量和疗效一致性评价 Consistency evaluation of quality and efficacy of generic drugs	对通过一致性评价的化学仿制药 For chemical generic drugs that have passed consistency evaluation	按每个品种 200 万元的标准给予药品上市许可持有人一次性补助 A one-time subsidy shall be given to the holder of the drug marking authorization according to the standard of RMB 2 million per variety
	对于全国前 3 位通过的品种 For the variety that passed the consistency evaluation Top 3 in China	再一次性给予 100 万元奖励 A one-time RMB 1.5 million rewards
新产品做大做强 Make new products bigger and stronger	对 2019 年以来在本省新上市的产品根据年销售情况对上市许可持有人给予奖励 For the products newly launched in the province since 2019, the marketing authorization holders shall be awarded according to the annual sales	对药品单个品种年销售收入首次突破 1 亿元的，给予 200 万元的一次性奖励，首次突破 5 亿元的再给予 200 万元的一次性奖励。 A one-time reward of RMB 2 million shall be given to those whose annual sales revenue of a single drug variety exceeds RMB 100 million for the first time, and another one-time reward of RMB 2 million shall be given to those whose annual sales revenue exceeds RMB 500 million for the first time.
		对医疗器械单个品种年销售收入首次突破 500 万元的，给予 50 万元的一次性奖励，首次突破 2000 万元的再给予 50 万元的一次性奖励 If the annual sales revenue of a single medical device exceeds 5 million yuan for the first time, a one-time reward of RMB 500,000 shall be given. If the annual sales revenue of a single medical device exceeds RMB 20 million for the first time, a one-time reward of RMB 500,000 shall be given.

<p>产品质量标准再提升</p> <p>improvement of product quality standards</p>	<p>对于进一步提升产品质量，达到美国、欧盟和日本等主流市场认证标准并在当地首次完成产品注册并落户本省生产的给予一次性奖励</p> <p>A one-time reward shall be given to those who have further improved the quality of their products, reached the certification standards of mainstream markets such as the United States, the European Union and Japan, and completed the product registration in the local area for the first time and settled down in the province for production</p>	<p>制剂品种每获得一个注册批件奖励 50 万元，医疗器械每个奖励 20 万元，同一品种在同一国家获得不同规格的多个注册批件，按一个注册批件给予奖励</p> <p>A reward of RMB 500,000 shall be given for each preparation variety obtained by one registration approval document, and RMB 200,000 shall be given for each medical device. If the same variety has obtained multiple registration approval documents of different specifications in the same country, the reward will be given according to one registration approval document.</p>
<p>支持重大新药创制国家科技重大专项成果在海南转移转化，成果奖励参照以上执行。</p> <p>Support the transfer and transformation of the achievements of national key science and technology projects on the development of major new drugs in Hainan, and the achievements incentives shall be implanted as the aforementioned.</p>		



《海南省生物医药产业研发券管理暂行办法》
Interim Measures of Hainan Province for the Management of R&D
Vouchers for Biomedical Industry

> 低碳制造业（海口市支持工业发展政策）

Low-carbon manufacturing (Supportive Policies of Haikou City for Industrial Development)



市财政每年安排工业发展专项资金，用于对在本市区域内注册并纳税的工业企业兑现本规定的各项扶持、奖励以及扶持工业发展的其他支持。

A reward of RMB 500,000 shall be given for each preparation variety obtained by one registration approval document, and RMB 200,000 shall be given for each medical device. If the same variety has obtained multiple registration approval documents of different specifications in the same country, the reward will be given according to one registration approval document.



奖励项目 Program	奖励条件 Requirements	奖励金额 Amount (RMB)
海口工业年度十佳企业 Top 10 enterprises of Haikou industrial year	<p>年度工业总产值达到 1 亿元、入库税金达到 1000 万元、工业总产值、产值增速、入库税收三项指标 2: 1: 2 的权重进行综合排序, 前 10 名的企业</p> <p>Enterprises with the annual industrial output value reaching RMB 100 million, the tax revenue reaching RMB10 million, and the comprehensive ranking of the weighting of total industrial output value, the output value growth rate, the tax revenue of 2:1:2 three indicators in top 10</p>	给予 10 万元奖励 RMB 100,000
地方财政贡献奖 (除医药企业外) Local Financial Contribution Award (except for pharmaceutical companies)	<p>2009 年以来因生产经营缴纳的增值税、所得税实际入库数市级留成之和最高值为基数, 以当年实际缴纳增值税和所得税市级留成之和超出基数 5 万元以上的部分为标准给予奖励</p> <p>The maximum value of the sum of the municipal retention of the actual VAT and income tax paid for production and operation since 2009 shall be taken as the base, and the part of the sum of the municipal retention of the actual VAT and income tax paid in the current year exceeding the base of RMB 50,000 shall be taken as the standard for incentives.</p>	<p>工业企业当年实际缴纳的增值税、所得税实际入库数市级留成之和作为下一次申报享受政策的基数。首次申请此政策的工业企业, 以其前一年度生产经营缴纳的增值税、所得税实际入库数市级留成之和 (不低于 100 万元) 为基数</p> <p>The sum of the VAT and income tax actually paid by the industrial enterprise in the current year and retained by the municipal level shall be used as the base for the next application for the preferential policy. For industrial enterprises applying for this policy for the first time, the sum of the actual amount of VAT and income tax paid in the previous year (not less than RMB 1 million) shall be used as the base</p>
对实现规模扩张和效益增长的企业经营团队进行奖励	<p>年度工业总产值首次分别达到 5 亿元、10 亿元、20 亿元、50 亿元、100 亿元并且与之相对应的实缴税金分别达到 3000 万元、6000 万元、1.2 亿元、3 亿元、6 亿元的工业企业</p>	<p>分别给予一次性奖励企业经营团队 30 万元、60 万元、120 万元、300 万元、600 万元, 其中 30% 以上奖励给企业主要经营者</p>

Incentives for business management teams that have achieved scale expansion and efficiency growth	The industrial enterprises whose annual industrial output value reaches RMB 500 million, 1 billion, 2 billion, 5 billion, and 10 billion respectively for the first time, and the corresponding actual taxes reach RMB 30 million, 60 million, 120 million, 300 million, 600 million	A one-time reward of RMB 300,000, 600,000, 1.2 million, 3 million and 6 million shall be given to the enterprise management team respectively, of which more than 30% shall be granted to the main operators of the enterprise.
企业加大设备投资 Incentives for enterprises that increase investment in equipment	工业企业（除医药生产企业外）购置主要生产设备数额超过 300 万元（含） The amount of major production equipment purchased by industrial enterprises (except pharmaceutical manufacturing enterprises) reaches or exceeds RMB 3 million	一次性给予设备款 3% 的资助 A one-time grant of 3% of the equipment cost
企业盘活存量土地 Incentives for enterprises that revitalize the stock land	企业厂房加层或新建厂房，技改后项目容积率净增加 10% 以上，且设备投资额超过 300 万元（含） Enterprises that add floors or build new buildings for their plants, the net increase of the plot ratio of the project after technical renovation is more than 10%, and the equipment investment reaches or exceeds RMB 3 million	给予固定资产投资额（含土建）3% 的补助 A subsidy of 3% of the fixed asset investment (including civil construction) shall be granted
新建工业企业给予税收扶持 Tax support for newly established industrial enterprises	新注册工业企业固定资产投资达到 3000 万元（含）以上 Newly registered industrial enterprises with fixed asset investment of RMB 30 million or more	三年内给予企业上缴所得税、增值税市级留成部分为标准给予扶持，第四、第五年给予 50% 扶持。 The support for the first three years will be based on the municipal retained part of the income tax and VAT paid by enterprises, and in the fourth and fifth years, 50% support will be granted.
企业实施品牌发展战略 Incentives for enterprises that implement the brand development strategy	当年新获得中国驰名商标称号的企业 Enterprises newly awarded the title of Famous Trademark of China in the very year	一次性给予 50 万元奖励 One-time RMB 500,000
	当年新获得地理标志产品称号的企业 Enterprises newly awarded the agro-product geographical indications in the very year	一次性给予 50 万元奖励 One-time RMB 100,000



《海口政府关于加快工业发展若干规定（2019 年修订）的通知（海府〔2019〕55 号）
Notice of Provisions of Haikou Municipal Government on Accelerating Industrial Development (2019 Revised Version) (Haifu [2019] No. 55)



> 影视产业

Film and television industry

说明 Description	条件 Requirements	补贴政策 Subsidy policy
支持影视企业落户 Support the landing of film and television enterprises	对在本市注册登记的影视企业，自缴税年度起，按其形成的地方财力贡献市级留成部分（企业所得税、增值税） For film and television enterprises registered in the city, the incentives shall be granted as per the municipal retained portion (enterprise income tax and value-added tax) of the local financial contribution from the year of tax payment	给予 100% 奖励 100%
	1 年内形成地方财力贡献市级留成部分不低于 2000 万元的 The municipal retained portion contributed by the local financial resources is no less than RMB 20 million within one year	给予一次性奖励 400 万元 A one-time reward of RMB 4 million
	1 年内形成地方财力贡献市级留成部分不低于 1000 万元的 The municipal retained portion contributed by the local financial resources is no less than RMB 10 million within one year	给予一次性奖励 200 万元 A one-time reward of RMB 2 million
	1 年内形成地方财力贡献市级留成部分不低于 500 万元的 The municipal retained portion contributed by the local financial resources is no less than RMB 5 million within one year	给予一次性奖励 100 万元 A one-time reward of RMB 1 million
鼓励知名电影创作人 Incentives for famous film makers	（编剧、导演和演员）在本市投资设立影视企业。电影作品票房累计达 20 亿元（含）以上的编剧、导演和曾主演电影票房累计达 30 亿元（含）以上的演员 (scriptwriters, directors and actors) who invest and set up film and television enterprises in the city. Screenwriters and directors whose film works have grossed RMB 2 billion or more box office and the leading actors and actresses whose film works have earned RMB 3 billion or more	给予一次性奖励 200 万元 A one-time reward of RMB 2 million

<p>鼓励知名电影创作人</p> <p>Incentives for famous film makers</p>	<p>在海口注册成立具有独立法人资格的影视公司并控股 2/3 以上，公司名称须有“海口”字样，公司作为第一出品方拍摄的电影作品，在电影片头出现公司名称或动态 LOGO 超过 3 秒且票房达 1 亿元（含）以上的</p> <p>The film and television company that has registered and established in Haikou with independent legal personality and holds more than 2/3 of its shares, whose company name contains the characters of "Haikou", that the company is the first producer of the film works and the company name or the dynamic LOGO appears in the Plm title for more than 3 seconds and the box office reaches RMB 100 million or more shall enjoy</p>	<p>给予一次性奖励 200 万元</p> <p>A one-time reward of RMB 2 million</p>
<p>影视摄制从业人员奖励</p> <p>Incentives for film and television crew</p>	<p>本市影视企业在本市影视剧摄制期间聘用的从业人员（演员、影视编剧、导演、制片人、摄像、场景、化妆等），按照其酬金所得形成的地方财力贡献市级留成部分</p> <p>The employees (actors, screenwriters, directors, producers, photographers, scene directors, dressers, etc.) hired by the Plm and television enterprises of the city during the production of Plm and television in the city shall be granted as per the municipal retained part contributed to the local financial resources by the said person</p>	<p>全额给予奖励</p> <p>In full amount</p>
<p>支持影视企业拍摄</p> <p>Support the shooting of film and television companies</p>	<p>影视摄制单位（含境外）在本市拍摄期间〔含前期筹备和后期制作（特效除外）〕所发生的食宿</p> <p>Room and board of the film and television production units (including overseas) during the shooting period in the city [including pre-preparation and post-production (except special effects)]</p>	<p>餐费按 50 元 / 人 / 天、住宿不含套房</p> <p>Meals at RMB 50 /person/day, accommodation does not include suites</p>

	<p>影视摄制单位（含境外）在本市拍摄期间〔含前期筹备和后期制作（特效除外）〕所发生的交通（海口出具的每人一次往返不含头等舱的机票、不含软卧铺的火车票）、场地和设备租赁等费用，凭合法有效凭证</p> <p>The transportation expenses (one round trip ticket for each person, not including 1st class air ticket, not including soft berth train ticket issued by Haikou), venue and equipment rental cost incurred by the film and television production unit (including overseas) during the shooting period in the city (including pre-preparation and post-production (excluding special effects), if presented with legal and valid vouchers</p>	<p>据实给予 20% 的补贴</p> <p>20% subsidy as per the actual costs</p>
支持影视作品播映 Support the screening and broadcasting of film and television works	<p>影视企业拍摄的正面宣传展现海口本土题材的电视作品在省级卫视（湖南卫视、浙江卫视、江苏卫视、上海东方卫视、北京卫视）和中央电视台（1 套、8 套）黄金时段（19 点至 21 点）首播</p> <p>The positive publicity and display of Haikou local theme TV works shot by film and television enterprises that are first broadcast in the prime time of provincial TV stations (Hunan TV, Zhejiang TV, Jiangsu TV, Shanghai Dragon TV, Beijing TV) and CCTV (1, 8) shall enjoy</p>	<p>每集给予一次性奖励 5 万元，每部奖励总额不超过 200 万元</p> <p>A one-time reward of RMB 500,000 per episode and the total reward shall not exceed RMB 2 million for each work</p>
	<p>电影作品在全国影院上映规模达到 500 家（含）以上的</p> <p>The film works that have been shown in 500 cinemas or more nationwide shall enjoy</p>	<p>每部给予一次性奖励 50 万元</p> <p>A one-time reward of RMB 500,000</p>
	<p>本市影视企业作为第一出品方拍摄的电影作品在中央电视台（6 套）黄金时段（19 点至 21 点）首播</p> <p>Film works produced by the municipal film and television enterprises as the first producer that are first broadcast on CCTV (6) during the prime time (from 19:00 to 21:00) shall enjoy</p>	<p>每部给予一次性奖励 50 万元</p> <p>A one-time reward of RMB 500,000</p>

	<p>本市影视企业作为第一出品方拍摄的电影作品进入电影院线上映并且票房达到 1 亿元(含)以上的</p> <p>Film works shot by municipal film and television enterprises that act as the first producer shown in cinemas and with the box ofPce reaching or exceeding RMB 100 million shall enjoy</p>	<p>每部给予一次性奖励 150 万元</p> <p>A one-time reward of RMB 1.5 million for each work</p>
	<p>本市影视企业作为第一出品方拍摄的电影作品进入电影院线上映并且票房达到 3 亿元(含)以上</p> <p>Film works shot by municipal film and television enterprises that act as the first producer shown in cinemas and with the box ofPce reaching or exceeding RMB 300 million shall enjoy</p>	<p>每部给予一次性奖励 250 万元</p> <p>A one-time reward of RMB 2.5 million for each work</p>
	<p>本市影视企业作为第一出品方拍摄的电影作品进入电影院线上映并且票房达到 5 亿元(含)以上</p> <p>Film works shot by municipal film and television enterprises that act as the first producer shown in cinemas and with the box ofPce reaching or exceeding RMB 500 million shall enjoy</p>	<p>每集给予一次性奖励 5 万元，每部奖励总额不超过 200 万元</p> <p>A one-time reward of RMB 3.5 million for each work</p>
<p>影视作品获奖奖励</p> <p>Incentives for prize-winning film and television work</p>	<p>本市影视企业作为第一出品方拍摄的影视作品，从海口申报获得中宣部“五个一工程”奖，获得华表奖、百花奖、金鸡奖，国际 A 类电影节最高奖的电影作品和获得飞天奖、金鹰奖的电视作品</p> <p>Film and television works produced by the city's film and television enterprises as the Prst producer, Plm works applied from Haikou that have won the National Five "One" Project award of the CPC Department of Publicity, film works that have won the Huabiao Awards, the One Hundred Flower Awards, the Golden Rooster Awards, the highest award of international A-class film festivals and television works that have won the Flying Apsaras Awards and the Golden Eagle Awards shall enjoy</p>	<p>每部给予一次性奖励 200 万元</p> <p>A one-time reward of RMB 2 million for each work</p>



<p>影视剧本创作奖励</p> <p>Incentives for the creation of film and television scripts</p>	<p>反映海南题材影视剧本由本市影视企业作为第一出品方投资拍摄，其电影作品在全国影院上映规模达到 500 家（含）以上，其电视剧作品在省级卫视（湖南卫视、浙江卫视、江苏卫视、上海东方卫视、北京卫视）播出，其网络电影或网络电视剧作品在知名视频网站（腾讯、爱奇艺、优酷）播出</p> <p>Screenplays reflecting Hainan themes are invested and shot by the film and television enterprises of the city as the first producer. Their film works have been shown in 500 cinemas or more nationwide, and their TV plays have been broadcast on provincial TV stations (Hunan TV, Zhejiang TV, Jiangsu TV, Shanghai Dragon TV and Beijing TV), and their online movies or online TV series are broadcast on well-known video websites (Tencent, Iqiyi, Youku)</p>	<p>按剧本计税交易金额的 50% 给予平台运营公司所签约合作的编剧创作奖励，年度奖励总额不超过 100 万元。</p> <p>50% of the taxable transaction amount of the script shall be granted to the scriptwriters signed by the platform operating companies as creation rewards, and the total annual reward shall not exceed RMB 1 million.</p>
<p>支持举办电影首映式业参展办展</p> <p>Support the première of film works</p>	<p>本市影视企业作为出品方拍摄的电影作品，在本市举办全国院线电影首映式</p> <p>The film works produced by the film and television enterprises of the city that hold the national theatrical film premières in the city shall enjoy</p>	<p>按实际发生成本的 50% 给予奖励，单场奖励金额不超过 100 万元</p> <p>50% incentives of the actual costs incurred, and the amount for a single première shall not exceed RMB 1 million</p>
	<p>非本市影视企业出品的电影，在本市举办全国院线电影首映式</p> <p>The film works produced by the film and television enterprises other than the city that hold the national theatrical film premières in the city shall enjoy</p>	<p>按实际发生成本的 30% 给予奖励，单场奖励金额不超过 50 万元</p> <p>30% incentives of the actual costs incurred, and the amount for a single première shall not exceed RMB 500,000.</p>
<p>支持影视企业</p> <p>Support the film and television enterprises to participate or hold exhibitions</p>	<p>本市影视企业参加省级影展、交易会</p> <p>Film and television enterprises of the city that participate in provincial film exhibitions and trade fairs shall enjoy</p>	<p>给予展位费 80% 补贴，每场补贴金额不超过 80 万元</p> <p>80% subsidy of the booth fee, and the amount of subsidy for each exhibition shall not exceed RMB 800,000</p>
	<p>本市影视企业参加国家级影展、交易会</p> <p>Film and television enterprises of the city that participate in national film exhibitions and trade fairs shall enjoy</p>	<p>给予展位费 100% 补贴，每场补贴金额不超过 100 万元</p> <p>100% subsidy of the booth fee, and the amount of subsidy for each exhibition shall not exceed RMB 1 million</p>

	<p>本市影视企业参加境外影视展会</p> <p>Film and television enterprises of the city that participate in overseas film exhibitions shall enjoy</p>	<p>给予展位费 100% 补贴，每场补贴金额不超过 120 万元</p> <p>100% subsidy of the booth fee, and the amount of subsidy for each exhibition shall not exceed RMB 1.2 million</p>
	<p>本市影视企业在本市举办大型的影视展、影视论坛、影视赛事等活动，由市级、省级影视主管部门单位主办的</p> <p>Film and television enterprises of the city that hold large-scale Plm and television exhibitions, Plm and television forums, Plm and television competitions and other activities in the city that sponsored by the municipal and provincial film and television administrative departments shall enjoy</p>	<p>给予场地租金、布展费、宣传费等 60% 补助，每场补贴金额不超 100 万元</p> <p>60% subsidy for venue rental, exhibition fees, publicity fees, etc., with the amount of subsidy not exceeding RMB 1 million per event</p>
	<p>本市影视企业在本市举办大型的影视展、影视论坛、影视赛事等活动，由国家电影局、国家新闻出版广电总局或全国性行业协会作为指导单位</p> <p>Film and television enterprises of the city that hold large-scale Plm and television exhibitions, Plm and television forums, Plm and television competitions and other activities in the city that supervised by China Film Administration, National Press and Publication Administration, National Radio and Television Administration or national guilds shall enjoy</p>	<p>给予场地租金、布展费、宣传费等 80% 补助，每场补贴金额不超 200 万元。</p> <p>80% subsidy for venue rental, exhibition fees, publicity fees, etc., with the amount of subsidy not exceeding RMB 2 million per event.</p>
<p>鼓励影视作品出口</p> <p>Encourage the export of film and television works</p>	<p>本市影视企业出口的影视作品</p> <p>Film and television works exported by Plm and television enterprises of the city shall enjoy</p>	<p>按照国家有关规定，实行增值税零税率并进行奖励，每部作品给予 10 万元奖励，年度奖励总额不超过 100 万元。</p> <p>Zero vat rate and incentives in accordance with the relevant national regulations. Each work shall be granted rmb 100,000 rewards, with the total annual rewards not exceeding rmb 1 million.</p>



<p>鼓励企业投资影视产业项目</p> <p>Encourage enterprises to invest in film and television industry projects</p>	<p>影视企业在我市投资建设影视产业项目，且单个项目固定资产投资总额 1000 万元（含）以上的</p> <p>The film and television enterprises invest in the construction of Plm and television industry projects in our city, and the total fixed asset investment of a single project reaches or exceeds RMB 10 million</p>	<p>项目建设完成投入运营后，按完成固定资产投资额的 5% 给予奖励。单个项目累计奖励总额不超过 500 万元</p> <p>After the project construction is completed and put into operation, the reward shall be granted as 5% of the completed Pxed investment. The accumulative total rewards of a single project shall not exceed RMB 5 million</p>
<p>支持影视企业引进人才</p> <p>Support the film and television enterprises to introduce talents</p>	<p>本市影视企业引进人才符合条件的</p> <p>The talents introduced by film and television enterprises of the city meeting the requirements shall enjoy</p>	<p>按照省、市人才引进的相关政策享受住房补贴等待遇</p> <p>Housing subsidies and other treatment in accordance with the provincial and municipal talent introduction policies</p>
<p>支持影视基础设施建设</p> <p>Support the film and television infrastructure constriction</p>	<p>鼓励建设配套齐全，服务完善，具有一定规模的影视基地。对在本市从事摄影棚租赁业务的影视企业，主营业务面积达 10000 平方米（含）以上，且摄影棚收入占本企业总营业收入 1/3 以上</p> <p>Encourage the construction of film and television bases with complete supporting facilities, integrated services and a certain scale. For the film and television enterprises that are engaged in the rental business of Plm studios in the city, whose main business area reaches or exceeds 10,000 square meters , and whose income of film studios accounts for more than one third of the total operating income of the enterprises shall enjoy</p>	<p>按年度影视剧组租用摄影棚的实际使用时间给予补贴，补贴标准为 1 元 / 平方米 / 天</p> <p>Subsidy according to the actual use time of the studio rented by Plm and television production crew, following the standard of 1 yuan/square meter/day</p>
	<p>对在本市从事影视道具、服装、摄影器材等设备租赁业务的影视企业，当年主营业务面积达 1000 平方米（含）以上，且收入占本企业总营业收入 1/3 以上</p> <p>For the Plm and television enterprises that are engaged in the rental business of Plm props, costumes, materials of photography and other equipment in the city, whose main business area reaches or exceeds 1,000 square meters, and whose income from the service accounts for more than one third of the total operating income of the enterprises shall enjoy</p>	<p>按年度给予影视企业库房租房补贴，补贴标准为 15 元 / 平方米 / 月，年度补贴金额不超过 40 万元</p> <p>Annual subsidy for warehouse renting, following the standard of 15 yuan/square meter/month and the annual subsidy shall not exceed rmb 400,000</p>

	<p>支持影视企业投资固定资产融资，影视企业投资本市影视产业固定资产项目，且单个项目固定资产投资总额 1000 万元（含）以上的</p> <p>Support the film and television enterprises to invest in fixed assets financing and in the fixed assets projects of film and television industry in our city, and the total fixed asset investment of a single project reaches or exceeds RMB 10 million</p>	<p>项目建设完成投入运营后，给予申报企业 60% 的贷款贴息支持，贴息率不得超过 当年中国人民银行同期贷款基准利率</p> <p>After the project construction is completed and put into operation, the applicant enterprise shall be granted 60% loan discount support, and the interest subsidy rate shall not exceed the benchmark loan interest rate of the People's Bank of China for the same period of the year</p>
<p>支持后期制作公司建设</p> <p>Support the construction of post-production companies</p>	<p>本市影视企业在本市从事影视后期制作（剪辑、视效制作、声音制作、调光调色等），且当年影视后期制作营业收入 500 万元（含）以上，占本企业总营业收入 1/3 以上的影视企业</p> <p>Film and television enterprises of the city that engage in film and television post-production (editing, visual effect production, sound effect production, dimming and color mixing, etc.) in the city, whose business revenue of film and television post-production in the year reaches or exceeds RMB 5 million, and accounts for more than 1/3 of the total business revenue of the enterprise shall enjoy</p>	<p>对所产生的电费实行 50% 补贴，年度补贴总额不超过 100 万元</p> <p>Consumption incurred, with the total annual subsidy not exceeding rmb 1 million</p>



《【影视产业】海口市影视产业奖励申报指南》

[Film and TV Industry] Application Guide for the Film and TV Industry Incentives of Haikou City



> 科技创新

Science and technology innovation



1

支持企业创新能力建设

Support the building of innovation capacity of enterprises

奖励项目 Program	满足条件 Requirements	扶持金额 Amount (RMB)
鼓励企业积极参与实施国家科研项目 Encourage enterprises to actively participate in the implementation of national scientific research projects	承担国家科技计划（专项）项目的企业 Enterprises that undertake national science and technology plan (special) projects shall enjoy	给予其所获国家专项拨款额 30% 的配套扶持，最高 300 万元 30% supporting allowance of the state's special appropriation allocation, up to RMB 3 million at most
鼓励企业开展技术创新项目 Encourage enterprises to carry out technological innovation projects	鼓励企业与高等院校、科研机构联合建立科技创新平台，支持符合我市经济社会发展需求的应用技术研发和关键技术产业化 Encourage enterprises to jointly establish scientific and technological innovation platforms with institutions of higher learning and scientific research institutions, and support the research and development of applied technologies and the industrialization of key technologies that meet the needs of the economic and social development of our city	每个项目给予 30-300 万元的扶持。 注：对于科技含量高、重点扶持的项目经市政府批准后可以提高资助比例金额 A support of RMB 300,000 to 3 million shall be granted for each project Note: For projects with high scientific and technological content and key support, the proportion of subsidy can be increased with the approval of the municipal government
扶持高新技术产业发展 Support the development of high-tech industry	对首次通过认定的高新技术企业 A RMB 200,000 reward shall be granted to	给予 20 万元奖励 The high-tech enterprises that have passed the identification for the first time
	对再次通过认定的高新技术企业 And rmb 100,000 shall be granted to	给予 10 万元奖励 The enterprises that have passed the identification again

	<p>对省外整体迁入我市的高新技术企业，在其高新技术企业资格有效期内完成迁移的</p> <p>For high-tech enterprises relocated into our city as a whole from outside the province that have completed the relocation within the validity period of their high-tech enterprise qualification</p>	<p>一次性给予 50 万元的研发资金补贴</p> <p>A R&D fund subsidy of RMB 500,000 shall be granted</p>
	<p>对省外高新技术企业落户我市的项目，其实际投资超过 2000 万元投产后三年内年销售收入总额超过 1 亿元，并拥有自主知识产权、符合我市产业技术发展方向</p> <p>For the projects of high-tech enterprises from outside the province that have settled in our city, whose actual investment exceeded RMB 20 million and whose annual sales revenue exceeded RMB 100 million within three years after the projects put into operation, and that have independent intellectual property rights and conform to the industrial technology development direction of our city</p>	<p>按所缴纳营业税、企业所得税、增值税，税的市级留成部分，由财政从专项资金中给予 100% 的奖励，最高 300 万元</p> <p>Shall be granted 100% reward of the municipal retained part of the tax from the special fund by the Pnance according to the paid business tax, enterprise income tax and value-added tax, up to rmb 3 million at most</p>
<p>鼓励企业开发具有自主知识产权的新产品</p> <p>Encourage enterprises to develop new products with independent intellectual property rights</p>	<p>认定为海南省高新技术产品的</p> <p>A supporting support of 50% of the provincial subsidy obtained</p>	<p>给予其所获省资助金额 50% 的配套扶持</p> <p>Shall be granted to the ones identified as high-tech products in hainan province</p>
<p>引导企业加大研发投入、支持企业建立研发准备金制度</p> <p>Guide enterprises to increase their R&D input and support them in establishing a R&D reserve fund system</p>	<p>对规模以上高新技术企业的年度科研经费投入总量全市排名前十及年度科研经费投入总量占主营业务收入比例全市排名前十名的企业</p> <p>For the enterprises whose total amount of annual scientific research investment ranking top 10 in the city and the proportion of the total amount of annual scientific research investment in the main business income ranking top 10 in the city shall be rewarded with</p>	<p>给予 10 万元奖励</p> <p>RMB 100,000</p>



2

鼓励支持科技成果转化

Encourage and support scientific and technological achievements transfer

项目 Program	满足条件 Requirements	扶持金额 Amount (RMB)
加强科技成果转化平台建设 Strengthen the platform construction for commercializing scientific and technological achievements	经省级以上科技主管部门认定的产学研联盟 An industry-university-research alliance recognized by science and technology authorities at or above the provincial level	一次性给予 30 万元经费补贴 300,000 shall be granted
	经省级以上科技部门认定为新型研发机构的，其科研用地可按程序以科教用地办理土地出让手续 An enterprise is identified by the provincial science and technology departments as a new type of R&D institution, its research land can be used for land transfer procedures in accordance with the land use procedures of science and education	经营性产业用地采取招标出让的，出让底价可以在参照工业用地基准地价及相应的土地用途修正系数进行价格评估后“一事一议”确定 In case the profit-oriented industrial land is transferred by tender, the base price of the transfer may be determined by "one project one discussion" after price evaluation with reference to the benchmark land price for industrial land and the corresponding land use correction coefficient
支持科技成果交易 Support the trading of scientific and technological achievements	鼓励引进国内外高等学校、科研院所技术成果并在海口实现转化对购买技术成果的海口企业 Enterprises that introduce the technological achievements of domestic and foreign institutions of higher learning and scientific research institutes and realize the commercialization in Haikou	按技术合同中实际发生的技术交易额的 3% 给予补助。每笔补助最高 30 万元，每个企事业单位每年最高补助 200 万元 Shall be granted 3% subsidy of the actual technical transaction volume in the technical contract. Each subsidy is up to rmb 300,000 at most, and each enterprise or public institution shall enjoy up to rmb 2 million per year at most
鼓励设立柔性引才平台 Encourage the establishment of flexible talent attraction and employment platforms	院士或专家团队与海口企业合作研发项目如获准立项 Once the research and development project of academician or expert team and Haikou enterprise is approved	在研发经费等方面按有关规定给予补助或采取“一事一议”的方式给予支持 Subsidies will be granted according to relevant regulations or support in the way of "one project one discussion" in terms of research and development funds

3

加强科技创新平台（载体）建设

Strengthening the construction of scientific and technological innovation platforms (carriers)

项目 Program	满足条件 Requirements	扶持金额 Amount (RMB)
支持科研机构建设 Support the construction of scientific research institutions	我市新设立的国家级重点实验室、工程实验室、工程（技术）研究中心、企业技术中心 The newly-established national key laboratories, engineering laboratories, engineering (technology) research centers and enterprise technology centers in our city shall enjoy	给予最高不超过 200 万元奖励 An incentive of not more than rmb 2 million
	国内外著名的科研院所、大学和行业全国排名前十的企业在我市设立整建制科研机构 Those famous domestic and foreign research institutes, universities and the enterprises ranking top ten in China in the industry that have set up research institutions with complete organization system in our city shall enjoy	给予最高不超过 1000 万元的支持 An incentive of not more than rmb 10 million
	设立分支机构 Those that set up ofPces shall enjoy	给予最高不超过 300 万元的支持 An incentive of not more than rmb 3 million
	年度考评结果为“优秀”的市级科研平台 Those scientific research platforms at municipal level that have rated as “excellent” at the annual evaluation shall enjoy	给予不超过 20 万元的补贴奖励 A subside of not more than rmb 200,000
支持创新创业载体建设 Support the construction of innovation and entrepreneurship carries	经认定的国家级科技企业孵化器 The science and technology business incubators that have identified at national level shall enjoy	一次性奖励 100 万元 A one-time reward of RMB 1 million
	国家级众创空间 The crowd innovation space at national level shall enjoy	一次性奖励 50 万元 A one-time reward of RMB 500,000

	<p>鼓励孵化器、加速器和众创空间培育和引进高新技术企业</p> <p>Encourage incubators, accelerators and crowd innovation spaces to foster and introduce new and high-tech enterprises</p>	<p>根据上一年度培育或引进高新技术企业企业的数量,按 5 万元 / 家的标准,给予相关孵化器、加速器和众创空间一次性奖励</p> <p>According to the number of high-tech enterprises cultivated or introduced in the previous year, one-time reward will be given to relevant incubators, accelerators and crowd innovation spaces at the standard of RMB 50,000 per company</p>
	<p>年度考评结果为“优良”的科技企业孵化器、众创空间</p> <p>Those incubators and crowd innovation spaces that have rated as "excellent" at the annual evaluation shall enjoy</p>	<p>分别给予不超过 20 万元、10 万元的补贴奖励</p> <p>A subsidy of not more than rmb 200,000, 100,000</p>
<p>支持离岸创新创业</p> <p>Support the offshore innovation and entrepreneurship</p>	<p>鼓励企业并购省外、海外研发中心,就地开发利用国内外先进技术和智力资源。企业在创新要素集聚的发达国家和国内外发达地区建设海外孵化器、研发机构或产业园区</p> <p>Encourage enterprises to merge and acquire R&D centers outside the province and from overseas to develop and utilize domestic and foreign advanced technologies and intellectual resources in the local area Enterprises that establish overseas incubators, research and development institutions or industrial parks in developed countries and developed regions at home and abroad where innovation factors are concentrated shall enjoy</p>	<p>采取“一事一议”方式予以支持</p> <p>The "one project, one discussion" support</p>



《科技创新《海口市人民政府关于鼓励科技创新的若干政策》

Scientific and Technological Innovation: Policies of Haikou Municipal People's Government on Encouraging Scientific and Technological Innovation

> 企业上市、挂牌、融资扶持政策

Supportive policy for company listing, inception and financing

奖励项目 Program	满足条件 Requirements	扶持金额 Amount (RMB)
企业上市 奖励 Support the construction of innovation and entrepreneurship carries	对在沪深交易所（含科创板）首次公开发行股票并上市的海口市注册的企业 For enterprises registered in Haikou City that have initial public offering and listing on Shanghai and Shenzhen Stock Exchange (including science and technology innovation board) shall enjoy	给予奖励 3000 万元，其中：市级财政奖励 1500 万元，企业注册所在区财政奖励标准由各区自行制定，奖励金额原则上为 1500 万元。市级奖励分阶段拨付 An incentive of rmb 30 million, including municipal financial incentive of rmb 15 million, the financial reward standard of the district where the enterprise is registered shall be formulated by each district, and the reward amount is rmb15 million in principle. The incentive at municipal level shall be allocated in phases
	对完成企业股份制造，报海南证监局办理辅导备案手续的 For enterprises that have completed the joint-stock system reform and reported to China Securities Regulatory Commission (Hainan Branch) for guidance and bling shall enjoy	奖励 400 万元 An incentive of rmb 4 million
	对经中国证监会受理申请材料的 For the application materials accepted by the CSRC	奖励 500 万元 An incentive of rmb 5 million
	对获得中国证监会核准，并在沪深交易所成功发行的 For those approved by CSRC and successfully issued in Shanghai and Shenzhen Stock Exchanges	奖励 600 万元 An incentive of rmb 6 million
	对市内企业按规定异地“买壳”或“借壳”上市，将注册地迁回本市的 For the enterprises of the city that listed in other places by "buying the shell" or "borrowing the shell" according to the regulations, and moved back and registered in Haikou City	市级给予一次性奖励 1500 万元 A one-time reward of RMB 15 million from the municipal level



	<p>对企业在境外主要证券交易所公开发行股票并上市的</p> <p>For enterprises that publicly issued shares and listed on major overseas stock exchanges</p>	<p>给予一次性奖励 1000 万元</p> <p>A one-time reward of RMB 10 million</p>
	<p>对在全国中小企业股份转让系统挂牌的企业</p> <p>Those incubators and crowd innovation spaces that have rated as "excellent" at the annual evaluation shall enjoy</p>	<p>给予一次性奖励 150 万元</p> <p>A one-time reward of RMB 15 million</p>
	<p>对在区域性股权交易中心交易板挂牌的企业</p> <p>For enterprises listed on the trading board of regional equity trading centers</p>	<p>给予一次性奖励 30 万元</p> <p>A one-time reward of RMB 15 millionA one-time reward of RMB 300,000</p>



《海口市关于促进金融业发展的若干措施 (海府规 -2019-3) 》

Measures of Haikou City on Promoting the Development of Financial Industry (Haifugui-2019-3)

奖励项目 Program	满足条件 Requirements	扶持金额 Amount (RMB)
<p>上市挂牌 中介奖励</p> <p>Intermediary reward for listing</p>	<p>给予当年推荐 30 家 (含) -50 家企业成功挂牌的中介机构</p> <p>For intermediaries that recommended 30 (including) to -50 enterprises listed successfully in the year</p>	<p>一次性奖励 20 万元</p> <p>A one-time reward of RMB 200,000</p>
	<p>当年推荐 50 家 (含) -100 家企业成功挂牌的中介机构</p> <p>For intermediaries that recommended 50 (including) to -100 enterprises listed successfully in the year</p>	<p>一次性奖励 30 万元</p> <p>A one-time reward of RMB 300,000</p>

	<p>当年推荐 100 家（含）以上企业成功挂牌的中介机构</p> <p>For intermediaries that recommended more than 100 (including) enterprises listed successfully in the year</p>	<p>一次性奖励 50 万元</p> <p>A one-time reward of RMB 500,000</p>
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奖励项目 Program	满足条件 Requirements	扶持金额 Amount (RMB)
上市挂牌 中介奖励 Intermediary reward for listing	<p>对于海口市上市公司实现资本市场再融资资金 1 亿元（含）以上 5 亿元（含）以下的</p> <p>For the listed companies in Haikou City that have achieved capital market re-financing fund of RMB100 million (including) or above, but below RMB 500 million (including)</p>	<p>一次性奖励 50 万元</p> <p>A one-time reward of RMB 500,000</p>
	<p>对于海口市上市公司实现资本市场再融资资金 5 亿元以上</p> <p>For the listed companies in Haikou City that have achieved capital market re-financing fund of more than RMB 500 million</p>	<p>一次性奖励 100 万元</p> <p>A one-time reward of RMB 1 million</p>
	<p>对通过发行公司债、企业债、中期票据、短期融资券、中小企业私募债及其它新型直接债务融资工具等方式融资的，成功发行的企业</p> <p>For enterprises that have successfully issued corporate bonds, enterprise bonds, MTN short-term financing bonds, private placement bonds of small and medium-sized enterprises and other new direct debt financing instruments</p>	<p>按其融资额的 0.5% 给予一次性奖励，最高奖励金额不超过 100 万元</p> <p>A one-time reward will be granted at 0.5% of the financing amount, and the maximum reward amount shall not exceed RMB 1 million</p>



《海口市关于促进金融业发展的若干措施（海府规-2019-3）》

Measures of Haikou City on Promoting the Development of Financial Industry (Haifugui-2019-3)



05

The fifth part

落户园区人才优惠政策

Talent policy and support

> 人才落户

Talent settlement

学历范围：应届高校和职校或海外留学归国毕业生。将年龄范围扩大，将全日制本科以上学历或是中级以上专业技术职称或技师以上资格人才从 40 周岁放宽至 55 周岁，全日制专科学历或高级工职业资格或执业资格人才从 40 周岁放宽至 45 周岁。

Education backgrounds: fresh graduates from colleges, vocational schools or overseas students. The age range shall be extended from 40 to 55 for full-time professionals with a bachelor's degree or above or intermediate professional title or technician qualification, and from 40 to 45 for full-time professionals with junior college degree or senior professional qualification or practising qualification.



1

学历落户

Registration of education background

学历 Education background	落户条件 Requirements	申报材料 Amount (RMB)
全日制大专 Intermediary reward for listing	<p>年龄 45 周岁（含）以下，取得全日制大专学历，且与我省用人单位签订三年劳动合同</p> <p>The applicant should be under the age of 45 (including), have a full-time junior college degree, and have signed a three-year labor contract with an employer in our province</p>	<p>居民户口本、居民身份证、学历证明、学信网认证报告、劳动合同、企业营业执照（复印件盖公章）、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, educational certificate, CHSI certification report, labor contract, enterprise business license (copy with official seal), a 1-inch color bareheaded photo with white background</p>
全日制本科 Full-time undergraduates	<p>年龄 55 周岁（含）以下，取得全日制本科及以上学历，且与我省用人单位签订三年劳动合同</p> <p>The applicant should be under the age of 55 (including), have a full-time college degree or above, and have signed a three-year labor contract with an employer in our province</p>	<p>年龄 55 周岁（含）以下，取得全日制本科及以上学历，且与我省用人单位签订三年劳动合同</p> <p>The applicant should be under the age of 55 (including), have a full-time college degree or above, and have signed a three-year labor contract with an employer in our province</p>

硕士以上 Master degree or higher degree holders	<p>年龄 55 周岁 (含) 以下, 取得硕士以上学历, 且与我省用人单位签订劳动合同</p> <p>The applicant should be under the age of 55 (including), have a full-time master degree or above, and have signed a three-year labor contract with an employer in our province</p>	<p>居民户口本、居民身份证、学历证明、学信网认证报告、劳动合同、企业营业执照 (复印件盖公章)、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, educational certificate, CHSI certification report, labor contract, enterprise business license (copy with official seal), a 1-inch color bareheaded photo with white background</p>
应届高校和职校或海外留学归国毕业生 Fresh graduates from colleges, vocational schools or overseas students	<p>应届高校和职校或海外留学归国毕业生, 且与我省用人单位签订劳动合同</p> <p>The applicant should be fresh graduate from colleges, vocational schools or overseas student and have signed a three-year labor contract with an employer in our province</p>	<p>居民户口本、居民身份证、劳动合同、学历证明 / (海外留学生学历学位须经教育部留学服务中心认证)、学信网认证报告、营业执照副本 (复印件盖公章)、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, educational certificate (The diploma and degree of overseas students must be certified by the Service Center for Overseas Study of the Ministry of Education), CHSI certification report, enterprise business license (copy with official seal), a 1-inch color bareheaded photo with white background</p>



《海口市发布放宽人才落户的新政策》

Haikou City Releases New Policy on Talent Registration



2

技能或者职称落户 Registration of skills or professional titles

技能或职称 Skills or professional titles	落户条件 Requirements	申报材料 Application materials
高级专业技术资格、高级技师人才落户 For talents with senior professional and technical qualifications and senior technicians	年龄 45 周岁（含）以下，且与我省用人单位签订劳动合同，具有高级专业技术资格、高级技师职业资格证书 The applicant should be under the age of 45 (including), have a full-time master degree or above, and have signed a three-year labor contract with an employer in our province	居民户口本、居民身份证、职业资格证书、劳动合同、一张一寸彩色白底免冠照 Household register, resident ID card, labor contract, a 1-inch color bareheaded photo with white background
中级专业技术资格、中级技师人才落户 For talents with medium professional and technical qualifications and medium technicians	年龄在 55 周岁（含）以下，上年度工资性收入达到 30 万元以上，且年缴纳个人所得税达到 5 万元以上的来本省就业人才 The applicant should be under the age of 55 (including), have a medium professional and technical qualification and senior technicians qualification certificate, and have signed a three-year labor contract with an employer in our province	居民户口本、居民身份证、提供高层次人才认定的证明材料、劳动合同、营业执照副本（复印件盖公章）、一张一寸彩色白底免冠照 Household register, resident ID card, professional qualification certificate, labor contract, a 1-inch color bareheaded photo with white background
高层次人才落户 Registration of high-calibre talents	年龄在 55 周岁（含）以下，且与我省用人单位签订劳动合同，经认定的高层次人才 The applicant should be under the age of 55 (including) and have been identified as a high-calibre talent, and have signed a labor contract with an employer in our province	居民户口本、居民身份证、提供高层次人才认定的证明材料、劳动合同、营业执照副本（复印件盖公章）、一张一寸彩色白底免冠照 Household register, resident ID card, proof of identified high-calibre talent, labor contract, enterprise business license (copy with official seal), a 1-inch color bareheaded photo with white background
高收入人才落户 Registration of high-income talents	年龄在 55 周岁（含）以下，上年度工资性收入达到 30 万元以上，且年缴纳个人所得税达到 5 万元以上的来本省就业人才 The applicant should be under the age of 55 (including) whose income from wage and salary of the previous year is RMB 300,000 or above and whose individual income tax paid is more than RMB 50,000, and who comes to work in our province	居民户口本、居民身份证、提供高层次人才认定的证明材料、劳动合同、营业执照副本（复印件盖公章）、一张一寸彩色白底免冠照 Household register, resident ID card, proof of identified high-calibre talent, labor contract, enterprise business license (copy with official seal), a 1-inch color bareheaded photo with white background

<p>技术创新人才</p> <p>For technological innovation talents</p>	<p>年龄在 55 周岁（含）以下，拥有能够促进企业自主创新、技术升级的重大科研成果，在海口市所聘企业以技术入股，入股估值不低于 150 万元、占股不低于注册资本 10% 的创新人才</p> <p>The applicant should be an innovative talent under the age of 55 (including), who has significant scientific research achievements that can promote independent innovation and technological upgrading of enterprises, who is recruited by enterprises in Haikou with technology as a shareholder with a valuation of no less than RMB 1.5 million and whose shares accounting for no less than 10% of the registered capital</p>	<p>居民户口本、居民身份证、省级行业主管部门的确认意见书、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, recommendation letter of competent department at provincial level, a 1-inch color bareheaded photo with white background</p>
<p>重点产业创业人才</p> <p>For enterprising talents of key industries</p>	<p>年龄在 55 周岁以下的，在本省领办、创办企业，其产品符合本省 12 个重点产业支持方向，并为所在企业的主要创办人，且个人实际出资不少于 150 万元（不含技术入股）的创业人才</p> <p>The applicant should be an enterprising talent under the age of 55, who leads and establishes enterprises in the province, and whose products meet the support direction of 12 key industries in the province, and who is the main founder of the enterprises in which he or she works, and whose actual personal investment is no less than RMB1.5 million (excluding technical investment)</p>	<p>居民户口本、居民身份证、省级行业主管部门的确认意见书、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, recommendation letter of competent department at provincial level, a 1-inch color bareheaded photo with white background</p>
<p>省级奖项人才落户</p> <p>Registration of provincial award-winning talents</p>	<p>年龄在 40 周岁以下，且与我省用人单位签订三年劳动合同，近 3 年内获得各类省级以上政府或行业主管部门颁发的创新创业奖项的人才，获得国家级职业技能竞赛个人项目奖项（不含荣誉奖）及省级职业技能竞赛个人一等奖以上的人才</p> <p>The applicant should be under the age of 40, In addition, who has signed three-year labor contract with employer in our province and has won various innovation and entrepreneurship awards issued by governments or industry authorities above the provincial level in recent three years, and who has won individual project awards (not including honorary awards) in national vocational skills competitions and individual first prizes in provincial vocational skills competitions</p>	<p>居民户口本、居民身份证、获奖证书、劳动合同、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, award-winning certificate(s), labor contract, a 1-inch color bareheaded photo with white background</p>

<p>创新创业人才 落户</p> <p>Registration of innovation and entrepreneurship talents</p>	<p>年龄在 55 周岁（含）以下，在海口市领办、创办科技型企业，对本地产业发展起到一定引领作用的创新创业人才</p> <p>The applicant should be innovation and entrepreneurship talent under the age of 55 (including), who leads or establishes a sci-tech enterprise in Haikou City and who plays certain leading role to the development of local industry</p>	<p>居民户口本、居民身份证、市政府的确认意见书、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, recommendation letter of municipal government, a 1-inch color bareheaded photo with white background</p>
<p>紧缺急需、特殊 才能人才落户</p> <p>Registration of personnel in urgent needs or with special talent</p>	<p>年龄在 55 周岁（含）以下，在海口市同一用人单位工作满 1 年，且继续与该用人单位签订 3 年以上期限的劳动合同，符合引进市县经济社会发展需要的紧缺急需、特殊才能的人才</p> <p>The applicant should be a talent in urgent need or special talent that conforms to the city and county's economic and social development under the age of 55 (including), who has served for the same employer for at least a year and continues to sign labor contract for three years or longer</p>	<p>居民户口本、居民身份证、市政府的确认意见书、一张一寸彩色白底免冠照</p> <p>Household register, resident ID card, recommendation letter of municipal government, a 1-inch color bareheaded photo with white background</p>

> 企业落户购车政策 Car purchase for enterprises

符合下列条件之一的申请单位，可依照《海南省新设立企业和机构小客车指标申请办法（试行）》第八条规定的办理程序申领小客车指标。每家申请单位只能以其中一种类型条件申领小客车指标，在指标总额度内可多次申领。

The application units that meet the following conditions may apply for passenger car quota according to the provisions of Article 8 of Measures for Application of Passenger Car Quota for Newly Established Enterprises and Institutions in Hainan Province (Trial). Each application unit can only apply passenger car quota in one category conditions, and may apply for more than once in the quota limit.



申领标准 Conditions for application	申领指标 Application quota
<p>以申请单位的实收资本作为取得小客车指标的核定标准；实收资本达到 1000 万元以上的</p> <p>Based on the paid-up capital of the application unit as the verification standard; The paid-in capital reaches more than RMB10 million</p>	<p>享有 1 个小客车指标的申领资格，每增加 1000 万元，享有增加 1 个小客车指标的申领资格，申领的指标总额度不超过 5 个</p> <p>Shall enjoy the application qualification for 1 passenger car quota, and one more for quota for every increase of rmb 10 million but no more than 5 of the quota limit</p>
<p>经海南省自贸区（港）招商工作与促进总部经济发展联席会议办公室备案为跨国公司地区总部的申请单位</p> <p>The application units registered as regional headquarters of multinational corporations by the Joint Committee Office for Investment Promotion and Economic Development of Headquarters of Hainan Free Trade Zone (Port)</p>	<p>享有 5 个小客车指标的申领资格</p> <p>Shall enjoy the qualification for applying 5 passenger car quota</p>
<p>经“联席会议”办公室备案为综合型（区域型）总部、高成长型总部或国际组织（机构）地区总部的申请单位</p> <p>The application units registered as integrated (regional) headquarters, high-growth headquarters or regional headquarters of international organizations (institutions) by the Joint Committee</p>	<p>享有 3 个小客车指标的申领资格</p> <p>Shall enjoy the qualification for applying 3 passenger car quota</p>
<p>经“联席会议”审核通过的重大招商项目的申请单位</p> <p>The application units approved by the Joint Committee as major investment projects</p>	<p>享有 3 个小客车指标的申领资格</p> <p>Shall enjoy the qualification for applying 3 passenger car quota</p>
<p>属于院校、医院的申请单位</p> <p>The application units in the fields of higher learning and medical institutions</p>	<p>享有 3 个小客车指标的申领资格</p> <p>Shall enjoy the qualification for applying 3 passenger car quota</p>
<p>全球行业综合排名或营业收入排名 100 名以内的会计师事务所、律师事务所以及设计、广告、会展、咨询、检测认证等国际知名第三方服务机构</p> <p>The application units that are accounting firms, law firms and internationally renowned third-party service agencies such as design, advertising, exhibition, consulting, testing and certification that are ranked within the top 100 in the global industry overall ranking or operating revenue</p>	<p>享有 2 个小客车指标的申领资格</p> <p>Shall enjoy the qualification for applying 2 passenger car quota</p>
<p>经海南省小客车保有量调控领导小组办公室认定的其他新设立企业和机构</p> <p>Other newly established enterprises and institutions identified by the leading group office of small passenger car ownership control of Hainan Province</p>	



《关于印发《海南省新设立企业和机构小客车指标申请办法（试行）》的通知》

Notice on Printing and Distributing Measures for the Application of Passenger Car Quota of Newly Established Enterprises and Institutions in Hainan Province (Trial)



> 人才政策 Talent registration policy

海南省、海口市人才扶持政策黄金条款汇编 Compilation of Gold Clauses of talent supportive policy in Hainan Province and Haikou City			
奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
团队奖励 Incentives for teams	海南省优秀人 才团队 Excellent teams of Hainan Province	<p>“海南省优秀人才团队”分为世界一流人才团队、国际先进人才团队、国内领先人才团队三个层次，分别给予 3000 万元、2000 万元、1000 万元建设资助经费，其中 40% 可直接用于团队成员奖励和补贴</p> <p>"Excellent Talent Teams of Hainan Province" can be divided into three levels: world-class talent teams, international advanced talent teams and domestic leading talent teams, and each shall be granted with RMB 30 million, 20 million and 10 million of team building funds respectively, of which 40% can be directly used for rewards and subsidies for team members.</p>	<p>海南省人才团队建设实施办法（试行）2020（琼人才通〔2020〕3 号）</p> <p>Implementation Measures for Talent Team Building of Hainan Province (Trial) 2020 (Qiong Rencaitong [2020] No. 3)</p>
	前期资助扶持 Pre-stage support	<p>（一）经评审通过的科技创新创业团队，一次性给予启动资金 20 万元。</p> <p>（二）对引进的国内外智力创业项目实施资助。经行业主管部门评审为重点项目、优秀项目的，分别给予 40 万元、20 万元资助。</p> <p>(I) A one-time start-up fund of RMB 200,000 shall be granted to the scientific and technological innovation and entrepreneurship teams that have passed the evaluation. (II) Provide subsidies for introduced intellectual entrepreneurship projects from home and abroad. A subsidy of RMB 400,000 and RMB 200,000 shall be granted respectively for key projects and excellent projects appraised by the competent department of the industry</p>	<p>《海口市引进和培育科技创新创业团队》通知（海办字〔2018〕14 号）</p> <p>Notification on the Introduction and Cultivation of Scientific and Technological Innovation and Entrepreneurship Teams in Haikou City (Haibanzi [2018] No. 14)</p>

奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
	中期推动措施 Medium-term promotion measures	<p>(一) 团队主导产品具有自主知识产权, 技术水平达到国内领先或国际先进, 能够填补国内空白或引领相关产业发展, 具有较大市场潜力和预期经济效益的, 经评审, 根据项目投资规模和进度, 给予 50—500 万元资助; 其中 100 万元 (含 100 万元) 以上的重大项目由市人才工作领导小组实行“一事一议”。对团队中认定为省高层次创新创业人才、省创业英才培养对象的, 在完成各项手续并开始项目推进后, 按照省级财政资助额度的 50% 给予配套资助</p> <p>(二) 对团队获批设立的院士工作站、博士后科研工作站, 分别一次性给予 60 万元、30 万元建站经费资助; 每招收一名博士后研究人员, 给予 5 万元资助</p> <p>(三) 对团队获批设立的“千人计划”专家工作站, 给予 40 万元建站经费资助; 对新认定的国家、省级科技企业孵化器, 分别给予 80 万元、40 万元资助; 对新认定的海口市众创空间给予 20 万元资助</p> <p>(I) The teams whose main products have independent intellectual property rights, whose technical level is in line with the leading domestic or international level, can fill the domestic gap or lead the development of related industries, and has large market potential and expected economic benefits, a subsidy of RMB 500,000 to 5 million shall be granted according to the project investment scale and schedule after review;</p> <p>Among them, the major projects of more than RMB 1 million (including) shall be implemented the “one project one discussion” by the municipal leading group of talent work. For team members that have been identified as provincial high-level innovative and entrepreneurial talents and training objects of provincial entrepreneurial talents, a supporting fund of 50% of the provincial financial support shall be granted after completing all procedures and starting the project.</p>	<p>《海口市引进和培育科技创新创业团队》通知 (海办字〔2018〕14 号)</p> <p>Notification on the Introduction and Cultivation of Scientific and Technological Innovation and Entrepreneurship Teams in Haikou City (Haibanzi [2018] No. 14)</p>



奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
	中期推动措施 Medium-term promotion measures	<p>(II) For teams that are permitted to set up academician workstations and postdoctoral research workstations approved, a one-time fund of RMB 600,000 and RMB 300,000 shall be granted respectively; a subsidy of RMB 50,000 shall be granted to each postdoctoral researcher recruited.</p> <p>(III) For teams that are permitted to set up " the Recruitment Program of Global Experts" expert workstations shall be granted with RMB 400,000 ; for the newly identified national and provincial science and technology business incubators shall be granted a subsidy of RMB 800,000 and 400,000 respectively; for the newly identified Haikou crowd innovation spaces shall be granted a subsidy of RMB 200,000.</p>	<p>《海口市引进和培育科技创新创业团队》通知 (海办字〔2018〕14号) Notification on the Introduction and Cultivation of Scientific and Technological Innovation and Entrepreneurship Teams in Haikou City (Haibanzi [2018] No. 14)</p>
	延续期奖励措施 Extended period incentives	<p>(一) 团队在本市推动项目取得重大经济效益, 经过评定对该项目实施奖励, 奖励与延续期项目累计税收贡献挂钩, 按市级税收留成收入予以奖励。从项目产生收益开始, 三年内按市级税收留成予以 100% 奖励, 后三年按市级税收留成予以 50% 奖励</p> <p>(二) 团队带头人及核心成员延续期内的个人所得税市级留成部分, 由市人才资源开发专项资金按年给予 100% 扶持</p> <p>(I) The teams whose projects in the city have achieved significant economic benefits, incentives shall be granted to the project after evaluation. The incentives shall be linked to the cumulative tax contribution of the project in the extended period and shall be rewarded according to the municipal tax retained income. 100% of the municipal tax retention shall be granted to the project since the beginning of its economic return to the first three years, and 50% of the municipal tax retention shall be granted in the following three years</p> <p>(II) The municipal retained portion of individual income tax of team leaders and core members during the extended period shall enjoy the support of 100% by the municipal special fund for human resources development on yearly basis</p>	

奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
大师级 Master-level talents	人才补贴 Talent incentives	<p>全职引进或培养入选时，给予大师级人才一次性人才补贴 300 万元，薪酬待遇按照“一事一议”方式给予支持</p> <p>A one-time talent subsidy of RMB 3 million shall be granted to the master-level talents introduced as full-time workers or selected from training, and their salary shall adopt the policy of “one project one discussion”.</p>	<p>海南省优化大师级人才服务保障实施办法 2020 (琼人才通〔2020〕3号)</p> <p>Implementation Measures for Optimizing Master-level talents Service and Guarantee of Hainan Province 2020 (Qiong Rencaitong [2020] No. 3)</p>
	住房补贴 Housing allowance	<p>按照属地原则向大师级人才提供人才公寓（套型建筑面积一般不超过 200 平方米），8 年免收租金。全职工作满 5 年由政府无偿赠与 80% 产权，满 8 年无偿赠与 100% 产权。可根据需要在琼购买 1 套住房</p> <p>Provide talent apartments (the building area of the dwelling is generally no more than 200 m2) to the master-level talents for 8 years of free rent in accordance with the principle of territoriality. The talent that has worked full-time for 5 years and up to 8 years shall be granted 80% and 100% of the property rights respectively by the government free of charge, and may purchase one set of house in Hainan if necessary</p>	
	住房补贴 Housing allowance	<p>可申请直接取得小客车其他指标 May directly apply for other passenger car quota</p> <p>柔性引进的大师级人才经认定，可直接申请小客车其他指标</p> <p>The flexible introduced master-level talents upon identification may directly apply for other passenger car quota</p>	<p>海南省高层次人才申请小客车指标实施办法（试行）2019 年（琼人才办通〔2019〕17 号）</p> <p>Implementation Measures for High-level Talents' Application for Passenger Car Quota of Hainan Province 2019 (Trial) (Qiong Rencaitong [2019] No. 17)</p>



奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
	医疗保障 Medical security	<p>大师级人才纳入省保健委医疗保健服务对象范围，按照大师级人才每人每年 20000 元的标准，享受由政府提供的相应层次的医疗保健服务待遇</p> <p>Master-level talents shall be incorporated in the scope of medical and health care service objects of the Hainan Health Care Commission, and enjoy the corresponding treatment of medical and health care services provided by the government as per the standard of RMB 20,000 per person per year for master-level talents</p>	<p>海南省人才医疗保障 实施办法 2019 年（琼 办发〔2019〕104 号）</p> <p>Implementation Measures on Medical Security for Talents of Hainan Province 2019 (Qiongbancai [2019] No.104)</p>
	住房补贴 Housing allowance	<p>大师级人才按不超过 200 平方米标准提供免租金、可拎包入住的人才公寓，全职工作满 5 年赠予 80% 产权，满 8 年赠予 100% 产权</p> <p>Master-level talents shall be provided with fully-furnished talent apartments free of rent provided the dwelling is no more than 200 square meters, and those that have worked full-time for 5 years and up to 8 years shall be granted 80% and 100% of the property rights respectively</p>	
	子女入学 Children going to school	<p>被我省认定为“大师级人才”的高层次人才，其子女中小学、幼儿园入学问题采取“一事一议”方式予以解决</p> <p>For high-level talents identified as "master-level talents" by our province, the enrollment of their children in primary and secondary schools and kindergartens shall be addressed with "one project one discussion"</p>	

奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
	住房购房补贴 Housing allowance	<p>人才公寓面向 2018 年 5 月 13 日后引进的大师级人供应，每人限供一套。面积标准为：大师级人才一般不超过 200 平方米（套型建筑面积，下同），人才公寓 8 年免收租金，人才全职工作满 5 年由政府无偿赠与 80% 产权，满 8 年无偿赠与 100% 产权</p> <p>Talent Apartments are available for master-level talents who are introduced after May 13, 2018. Each person is limited to one suit. Area limit: the master-level talents shall not exceed 200 square meters (the floor area of suit type, the same below). The Talent Apartments shall be rent-free for 8 years, and the talents that have worked full-time for 5 years and up to 8 years shall be granted 80% and 100% of the property rights respectively by the government free of charge</p>	<p>《关于引进人才住房保障的指导意见》的通知（琼办发〔2018〕41号）</p> <p>Notice on the Guiding Opinions on the Housing Security of Introduced Talents (Qiongbanfa [2018] No. 41)</p>
领军级 Leading-level talents	购车指标 Car purchase quota	<p>可申请直接取得小客车其他指标 May directly apply for other passenger car quota</p> <p>柔性引进的领军人才经认定，可通过排号的方式取得小客车增量指标 The leading-level talents introduced in a flexible way may obtain incremental passenger car quota by way of row number</p>	<p>海南省高层次人才申请小客车指标实施办法（试行）2019 年（琼人才办通〔2019〕17 号）</p> <p>Implementation Measures for High-level Talents' Application for Passenger Car Quota of Hainan Province 2019 (Trial) (Qiong Rencaitong [2019] No. 17)</p>
	医疗保障 Medical security	<p>领军人才享受就医绿色通道和年度健康体检等服务 Leading-level talents shall enjoy green channel for medical treatment and annual physical checkup and other services</p> <p>政府为全职在琼工作的拔尖以上人才（含拔尖人才，下同）购买商业健康团体保险，领军人才每人每年 6000 元 The government shall purchase commercial health group insurance for the talents above top-notch (including top-notch talents, same below) who work full-time in Hainan, RMB10, 000 per leading-level talent per year.</p>	<p>海南省人才医疗保障实施办法 2019 年（琼办发〔2019〕104 号）</p> <p>Implementation Measures on Medical Security for Talents of Hainan Province 2019 (Qiongbanfa [2019] No.104)</p>



奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
	住房购房补贴 Housing allowance	<p>领军人才按不超过 150 平方米标准提供免租金、可拎包入住的人才公寓，全职工作满 5 年赠予 80% 产权，满 8 年赠予 100% 产权</p> <p>Leading-level talents shall be provided with fully-furnished talent apartments free of rent provided the dwelling is no more than 150 square meters, and those that have worked full-time for 5 years and up to 8 years shall be granted 80% and 100% of the property rights respectively</p>	<p>《海南省“千人专项”引才计划实施方案》的通知（琼人才办通〔2019〕6 号）</p> <p>Notice on the Implementation Plan of the Recruitment Program of Global Experts of Hainan Province (Qiong Rencaitong [2019] No. 6)</p>
		<p>人才公寓面向 2018 年 5 月 13 日后引进的领军人才等供应，每人限供一套。面积标准为：领军人才一般不超过 150 平方米。人才公寓 8 年免收租金，人才全职工作满 5 年由政府无偿赠与 80% 产权，满 8 年无偿赠与 100% 产权</p> <p>Talent Apartments are available for leading-level talents who are introduced after May 13, 2018. Each person is limited to one suit. Area limit: generally not more than 150 m2 for leading-level talents The Talent Apartments shall be rent-free for 8 years. The talent that has worked full-time for 5 years and up to 8 years shall be granted 80% and 100% of the property rights respectively by the government free of charge</p>	
领军级 Leading-level talents	购车指标 Medical security	<p>可申请直接取得小客车其他指标</p> <p>May directly apply for other passenger car quota</p>	<p>海南省高层次人才申请小客车指标实施办法（试行）2019 年（琼人才办通〔2019〕17 号）</p> <p>Implementation Measures for High-level Talents' Application for Passenger Car Quota of Hainan Province 2019 (Trial) (Qiong Rencaitong [2019] No. 17)</p>
	医疗保障 Housing allowance	<p>被我省认定为“大师级人才”的高层次人才，其子女中小学、幼儿园入学问题采取“一事一议”方式予以解决</p> <p>The government shall purchase commercial health group insurance for the talents above top-notch (including top-notch talents, same below) who work full-time in Hainan, RMB10,000 per top-notch talent per year</p>	

奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
领军级 Leading-level talents	住房购房补贴 Housing allowance	<p>住房租赁补贴和购房补贴发放对象为 2018 年 5 月 13 日后引进的 50 岁以下拔尖人才和其他类高层次人才（急需紧缺的可适当放宽年龄限制），40 岁以下全日制硕士毕业生，35 岁以下全日制本科毕业生和具有中级专业技术职称的人才</p> <p>The housing rental subsidy and house purchase subsidy shall be granted to top-notch talents under the age of 50 and other high-level talents introduced after May 13, 2018 (age limit may be relaxed for those in urgent need), full-time master's degree graduates under the age of 40, full-time undergraduate degree graduates under the age of 35 and talents with intermediate professional and technical titles</p> <p>住房租赁补贴累计发放不超过 36 个月，每季度集中受理和发放一次。补贴指导标准为：拔尖人才 5000 元 / 月</p> <p>The housing rental subsidy shall be granted for no more than 36 months in total, and shall be applied and granted on quarter basis. The guiding standard of allowance: 5,000 yuan/month for top-notch talents</p> <p>购房补贴累计发放不超过 3 年，每年集中受理和发放一次。补贴指导标准为：拔尖人才 6 万元 / 年</p> <p>The housing rental subsidy shall be granted for no more than 3 years in total, and shall be applied and granted on yearly basis. The guiding standard of allowance: 60,000 yuan/year for top-notch talents</p>	<p>《关于引进人才住房保障的指导意见》的通知（琼办发〔2018〕41 号）</p> <p>Notice on the Guiding Opinions on the Housing Security of Introduced Talents (Qiong Banfa [2018] No. 41)</p>
	其他 Others	<p>享受一次性政府津贴 2 万元</p> <p>Enjoy a one-time government allowance of RMB 20,000</p>	<p>《海口市拔尖人才选拔管理暂行办法》（海办字〔2018〕14 号）</p> <p>Interim Measures of Haikou City for the Selection and Administration of Top-notch Talents (Hai Banzi [2018] No. 14)</p>



奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
硕士毕业生 Postgraduates	住房购房补贴 Housing allowance	住房租赁补贴和购房补贴发放对象为 2018 年 5 月 13 日后引进的 40 岁以下全日制硕士毕业生 The housing rental subsidy and house purchase subsidy are applicable to full-time master's degree graduates under the age of 40 who were introduced after May 13, 2018	《关于引进人才住房保障的指导意见》的通知 (琼办发〔2018〕41号) Notice on the Guiding Opinions on the Housing Security of Introduced Talents (Qiong Banfa [2018] No. 41)
		住房租赁补贴累计发放不超过 36 个月，每季度集中受理和发放一次。补贴指导标准为：硕士毕业生或具有中级专业技术职称的人才 2000 元 / 月 The housing rental subsidy shall be granted for no more than 36 months in total, and shall be applied and granted on quarter basis. The guiding standard of allowance: 2,000 yuan/month for postgraduates or talents with intermediate professional and technical titles	
		购房补贴累计发放不超过 3 年，每年集中受理和发放一次。补贴指导标准为：硕士毕业生或具有中级专业技术职称的人才 2.4 万元 / 年 The housing rental subsidy shall be granted for no more than 3 years in total, and shall be applied and granted on yearly basis. The guiding standard of allowance: 24,000 yuan/month for postgraduates or talents with intermediate professional and technical titles	

奖励人才类型 Incentives for talents of different types	分类 Category	奖励 / 扶持 Incentives/support	政策出处 Policy basis
本科毕业生 Undergraduates	住房购房补贴 Housing allowance	<p>住房租赁补贴和购房补贴发放对象为 2018 年 5 月 13 日后引进的 35 岁以下全日制本科毕业生和具有中级专业技术职称的人才</p> <p>The housing rental subsidy and house purchase subsidy are applicable to full-time undergraduates and talents with intermediate professional and technical titles under the age of 35 who were introduced after May 13, 2018</p>	<p>《关于引进人才住房保障的指导意见》的通知 (琼办发〔2018〕41号)</p> <p>Notice on the Guiding Opinions on the Housing Security of Introduced Talents (Qiong Banfa [2018] No. 41)</p>
		<p>住房租赁补贴累计发放不超过 36 个月，每季度集中受理和发放一次。补贴指导标准为：本科毕业生 1500 元 / 月</p> <p>The housing rental subsidy shall be granted for no more than 36 months in total, and shall be applied and granted on quarter basis. The guiding standard of allowance: 1,500 yuan/year for undergraduates</p>	
		<p>购房补贴累计发放不超过 3 年，每年集中受理和发放一次。补贴指导标准为：本科毕业生 1.8 万元 / 年</p> <p>The housing rental subsidy shall be granted for no more than 3 years in total, and shall be applied and granted on yearly basis. The guiding standard of allowance: 18,000 yuan/year for undergraduates</p>	



> 高新区人才住房配套

Housing support for talents of the High-Tech Zone

1

美安南区福邻中心 Fulin Center of Mei'an South Area



(1) 项目总体概况

General overview of the project

项目位于美安科技新城 B0618 地块，总用地面积为 41.44 亩，总建筑面积 72591.43 m^2 ，含 5 栋 13 层住宅楼、1 栋 12 层宿舍楼，建设住宅 312 套，宿舍 254 套，地下停车位 423 个。

The project is located in the Plot B0618 of Mei'an Science and Technology New City, with a total land area of 41.44 mu and a total construction area of 72,591.43 square meters, including five 13-storey residential buildings and one 12-storey dormitory building, with a total of 312 suits, 254 dormitories and 423 underground parking spaces.

(2) 配售房源

General overview of the project

本次配售房源为美安南区福邻中心 5 栋住宅楼共 312 套及 312 个地下停车位，其中：两房两厅 160 套：87.24 m²、93.42 m²和 93.68 m²户型各 52 套；103.93 m²和 104.27 m²户型各为 2 套。三房两厅 152 套：95.6 m²户型 1 套，99.62 m²户型 51 套，126.16 m²户型 26 套，128.74 m²户型 50 套，129.1 m²户型 24 套。

The housing for this allocation is a total of 312 suits and 312 underground parking spaces in 5 residential buildings in Fulin Center of Me' an South Area, including 160 suits of two bedrooms and two living rooms: 52 suits of 87.24 m², 93.42 m² and 93.68 m² house types; 2 suits of 103.93 m² and 104.27 m² house types. 152 suits of three bedrooms and two living rooms: one suit of 95.6 m², 51 suits of 99.62 m², 26 suits of 126.16 m², 50 suits of 128.74 m² and 24 suits of 129.1 m².

(3) 交房标准及定价

Turnkey standards and pricing

交房标准为精装，住宅销售价格拟定为 10800 元 / 平方米（含精装修 1200 元 / 平方米）；地下停车位销售价格上限不超过 13.64 万元 / 个。

Fine decorated turnkey standards; the sales price proposed for living quarters is 10,800 yuan/m² (including fine decoration 1,200 yuan/m²); the sales price of underground parking spaces shall not exceed 136,400 yuan/parking space.

(4) 配售对象

Allotment objects

本次房源由海口国家高新区筹集，面向高新区符合条件的企业进行配售。具体有三种方式：一是由企业签订商品房买卖合同、缴纳房款并办理网签备案。二是先由企业签订认购意向协议并缴纳房款，企业可再根据实际情况将住房指标分配给在本企业工作满五年的人才，由人才个人签订商品房买卖合同并办理网签备案。三是鼓励企业将住房指标分配给在本企业工作满五年的人才，由人才个人签订商品房买卖合同并缴纳房款。对于在企业工作未满五年的人才，经企业同意后，先由人才个人签订认购意向协议并缴纳房款，满足在本企业工作五年的条件后，再签订商品房买卖合同并办理网签备案。

The housing resources are organized by Haikou National High-tech Zone to allot to enterprises that meet the requirements of the Zone. Three methods: First, the enterprise shall sign the Real Estate Purchase and Sale Contract, pay the housing money and register online for the record. Second, the enterprise shall sign the subscription intention agreement and pay the housing money, allocate the housing quota to the talents that have worked in the enterprise for full five years according to the actual situation, and the talent individuals shall sign the Real Estate Purchase and Sale Contract and register online for the record. Third, enterprises are encouraged to allocate the housing quota to the talents that have worked in the enterprise for full five years, and the talent individuals shall sign the Real Estate Purchase and Sale Contract and pay the housing money. For talents that have worked in the enterprise not up to five years, with the consensus of the enterprise, shall sign the individual subscription intention agreement and pay house money, and then sign the Real Estate Purchase and Sale Contract and register on line for the record till they meet the conditions of working in the enterprise for full five years.



药谷人才房 Talent housing in the Pharm Valley



(1) 项目概况

Project overview

项目位于海口市秀英区南海大道以南、永万路以西、药谷一横路以北，总用地面积 28292.94 m^2 ，容积率 ≤ 3.5 ，建筑高度 ≤ 80 米，建筑密度 $\leq 30\%$ ，绿地率 $\geq 40\%$ ，建筑面积 129274.72 m^2 ，可销售面积 97121.20 m^2 ，含 N1、N2、N3 和 N5 四栋高层及 N4 一栋配套用房。建设住宅共 1491 套，其中：60 m^2 户型 1145 套，80 m^2 户型 330 套，120 m^2 户型以上 16 套，地下停车位 764 个。

The project is located in the south of Nanhai Avenue, west of Yongwan Road and north of Horizontal Road of Pharm Valley, Xiuying District, Haikou City, with the total land area of 28,292.94 m^2 , floor area ratio ≤ 3.5 , building height ≤ 80 m, building density $\leq 30\%$, greenery rate $\geq 40\%$, construction area 129,274.72 m^2 , and marketability area 97,121.20 m^2 , including N1, N2, N3 and N5 four high-rise buildings and one N4 building of supporting houses. A total of 1,491 residential suits is constructed, including: 1,145 suits of 60 m^2 , 330 suits of 80 m^2 , 16 suits of more than 120 m^2 , and 764 underground parking spaces.

(2) 配售房源

Housing allocation

本次配售的房源为药谷人才房 N2、N3 和 N5 栋楼，共有房源 1031 套，其中：60 m^2 户型（一房二厅）801 套，80 m^2 户型（二房二厅）230 套，地下停车位 721 个。

The housing resources of this allotment are the N2, N3 and N5 buildings of Pharm Valley Talent Apartments, with a total of 1,031 housing resources, including 801 suits of 60 m^2 (1 bedroom and 2 living rooms), 230 suits of 80 m^2 (2 bedrooms and 2 living rooms), and 721 underground parking spaces.



(3) 交房标准及定价

Turnkey standards and pricing

交房标准为简装并配置厨房三件套、空调。住房销售价格拟定为 12000 元 / 平方米，地下停车位销售价格上限不超过 13.64 万元 / 个。

The turnkey standard is of simple decoration and equipped with a three-piece kitchenware and air conditioning. The sales price proposed for living quarters is 12,000 yuan/m²; the sales price of underground parking spaces shall not exceed 136,400 yuan/parking space.

(4) 配售对象

Allotment objects

本次房源由海口国家高新区筹集，面向全市符合条件的企业进行配售。具体有三种方式：一是由企业签订商品房买卖合同、缴纳房款并办理网签备案。二是先由企业签订认购意向协议并缴纳房款，企业可再根据实际情况将住房指标分配给在本企业工作满五年的人才，由人才个人签订商品房买卖合同并办理网签备案。三是鼓励企业将住房指标分配给在本企业工作满五年的人才，由人才个人签订商品房买卖合同并缴纳房款。对于在企业工作未满五年的人才，经企业同意后，先由人才个人签订认购意向协议并缴纳房款，满足在本企业工作五年的条件后，再签订商品房买卖合同并办理网签备案。

The housing resources are organized by Haikou National High-tech Zone to allot to enterprises in the city. Three methods: First, the enterprise shall sign the Real Estate Purchase and Sale Contract, pay the housing money and register online for the record. Second, the enterprise shall sign the subscription intention agreement and pay the housing money, allocate the housing quota to the talents that have worked in the enterprise for full five years according to the actual situation, and the talent individuals shall sign the Real Estate Purchase and Sale Contract and register online for the record. Third, enterprises are encouraged to allocate the housing quota to the talents that have worked in the enterprise for full five years, and the talent individuals shall sign the Real Estate Purchase and Sale Contract and pay the housing money. For talents that have worked in the enterprise not up to five years, with the consensus of the enterprise, shall sign the individual subscription intention agreement and pay house money, and then sign the Real Estate Purchase and Sale Contract and register on line for the record till they meet the conditions of working in the enterprise for full five years.



06

The sixth part

成功招商企业案例分析 Case analysis of successful investment

(一) 企业进口自用生产设备实行负面清单管理免征进口关税、进口环节增值税和消费税。

Negative list management, exemption of import duties, import VAT and consumption tax for production equipment imported by enterprises for own use.

企业类型 Business category	企业简介 Company profile	项目与自贸港政策贴合情况 The compliance of project and the policy of the Free Trade Port
医药 Medicine	<p>总部位于北京，旗下拥有 2 家 GMP 制药企业，3 家 GSP 医药商业企业，2 家基金公司、2 家药品研发公司等 16 家公司；是一家以药品研发、生产、销售和医药物流为核心业务。</p> <p>Headquartered in Beijing, it has 16 companies including 2 GMP pharmaceutical enterprises, 3 GSP pharmaceutical commercial enterprises, 2 fund companies and 2 drug research and development companies. Its core businesses cover pharmaceutical research and development, production, sales and pharmaceutical logistics.</p>	<p>利用进口研发设备零关税的政策，依托新药创制公共技术服务平台和新药成果转化服务平台建设，设立研发中心，需进口 1 亿元生产设备。</p> <p>Establishing R&D center according to the zero-tariff policy of imported R&D equipment and relying on the construction of public technology service platform for new medicine development and the service platform for the transfer and transformation of new medicine achievements, and is in need of importing production equipment worth RMB 100 million.</p>
医疗器械 Medical equipment	<p>是一家致力于医疗设备研发、生产、销售和医疗技术的应用推广的专业性公司，产品 40% 外销。投资 1200 万美元建设细胞实验室系列、臭氧系列、医用激光、强光、射频等系列、智能监护系列医疗器械研发生产基地。</p> <p>It is a professional company dedicated to the research and development, production, sales of medical equipment and the application and promotion of medical technology. 40% of its products are sold overseas. Invest USD12 million to build a research and development and production base for cell laboratory series, ozone series, medical laser, highlight, radio frequency series and intelligent mediator series of medical devices.</p>	<p>公司医疗器械生产有大量原辅料进口需求，涉及不锈钢 SUS304、铝合金 AL6061，聚偏氟乙烯 PVDF、石英玻璃等，关税税率 4%。引进外资 1200 万美元。公司高收入人群占比大，研究生及以上学历占比 30% 以上，享受个税 15% 以上免征政策。</p> <p>The company's medical equipment production has a large number of raw materials import demand, involving stainless steel SUS304, aluminum alloy AL6061, polyvinylidene fluoride PVDF, quartz glass, etc., the tariff rate is 4%. Attracted USD12 million of foreign investment. The company has a large proportion of high-income people, with a graduate degree or above accounting for more than 30%, and enjoys more than 15% of the individual income tax exemption policy.</p>

<p>医药</p> <p>Medicine</p>	<p>是一家集医药开发生产、商业贸易、广告策划、学院培训于一体的国家级高新技术企业。产业链包括工业生产、医药研究院、医药商业批发和零售连锁、医疗连锁、教育培训等综合型企业集群。该集团在中国专利优势企业医药行业排名第 14 名。</p> <p>It is a national high-tech enterprise integrating pharmaceutical development and production, commercial trade, advertising planning, college training in one. Its industrial chain includes industrial production, pharmaceutical research institute, pharmaceutical commercial wholesale and retail chain, medical treatment chain, education and training and other comprehensive enterprise clusters. The group ranks 14th in the pharmaceutical industry among chinese companies with dominant patents.</p>	<p>本项目生产和研发需要进口大量精密设备和仪器，计划第一期进口设备 4903 万元，节省成本 958 万元。</p> <p>The production and R&D of this project is in need of importing a large number of precision equipment and instruments. It is planned to import RMB 49.03 million of equipment in the 1st phase, saving RMB 9.58 million of the cost.</p>
<p>医疗器械</p> <p>Medical equipment</p>	<p>是国家火炬计划重点高新技术企业，总部位于浙江省杭州市，公司致力于为全球公用事业可持续发展提供整体解决方案，通过自主研发物联网平台、通信技术，为客户提供智能电网、智慧水务、智慧充电站 / 桩等基于物联网技术的涵盖方案设计、系统集成、工程安装、运维服务等全业务场景的整体解决方案。海兴用电解决方案在海外主要市场占有率：巴西 55%、阿根廷 62%、乌干达 55%、孟加拉 45%，并在新一轮全球智能电网升级改造浪潮中，市场份额不断提高。</p> <p>It is a key high-tech enterprise of the national torch plan. Headquartered in hangzhou, zhejiang province, the company is committed to providing overall solutions for the sustainable development of global public utilities. It offers customers with the overall solution of the whole business scenario based on the internet of things technology of independent r&d, such as smart grid, smart water affairs, smart charging station/pile, etc., Covering scheme design, system integration, engineering installation, operation and maintenance services, etc. The market share of haixing's power utilities solutions in major overseas markets: 55% in brazil, 62% in argentina, 55% in uganda, and 45% in bangladesh and its market share is continuously increasing in the new round of global smart grid upgrading and transformation.</p>	<p>本项目预计进口自动化贴片机、智能制造设备及相关研发测试设备等约合 2,500 万元；达产后预计年进口生产原辅料 1,000 万元以上，预计可节税 1,000 万元以上。</p> <p>It is estimated that the import of automatic mounters, intelligent manufacturing equipment and related r&d and testing equipment will be about rmb 25 million. It is expected to import more than rmb 10 million of raw materials and auxiliary materials annually after reaching design capacity, and it is expected to save more than rmb 10 million of tax.</p>

(二) 企业进口生产原辅料实行正面清单单位管理，免征进口关税、进口环节增值税和消费税。

Positive list management, exemption of import duties, import VAT and consumption tax for production raw and auxiliary materials imported by enterprises.

企业类型 Business category	企业简介 Company profile	项目与自贸港政策贴合情况 The compliance of project and the policy of the Free Trade Port
医美医疗 Plastic surgery and medical care	<p>公司是以透明质酸钠（又名玻璃酸钠、玻尿酸）微生物发酵生产技术为核心的龙头高新技术企业，国内市场份额第一。公司是目前世界最大的透明质酸原料供应商、生产及销售企业，微生物发酵生产透明质酸技术处于全球领先。</p> <p>It is a leading high-tech enterprise with healon (also known as sodium hyaluronate, hyaluronic acid) microbial fermentation production technology as the core, ranking the top of domestic market share. The company is by far the world's largest supplier of hyaluronic acid raw materials, production and sales enterprise, and its microbial fermentation production of hyaluronic acid technology is in the leading position in the world.</p>	<p>目前玻璃酸钠相关的原料产品国内市场占有率约占 70%，国际市场占有率约占 40%。</p> <p>At present, the domestic market share of sodium hyaluronate related raw material products accounts for about 70%, the international market share accounts for about 40%.</p>
全生物降解 biodegradatio	<p>是国内领先的高端品牌包装整体解决方案提供商，上市公司，总市值超过 200 亿元。建设有纳米智能涂覆材料工程实验室及院士工作站等一系列研发实验室及产学研基地，主导或参与国家及行业标准制定 48 项。该公司主要生产一次性植物纤维餐具，填补全球植物纤维高端模压制品的空白市场，为响应海南禁塑要求，立足海南本地需求，同时向大陆地区和海外进行销售。</p> <p>It is a leading high-end brand packaging overall solution provider in china and a listed company, with a total market value of over rmb 20 billion. It has built a series of research and development laboratories and industry-university-research bases, such as nano-intelligent coating materials engineering laboratory and academician workstation. It has led or participated in the formulation of 48 national and industrial standards. The company mainly produces disposable plant fiber tableware to fill the blank market of high-end plant fiber molded products in the world. In response to the requirement of banning plastic in hainan and meeting the local demand in hainan, it also sells to the mainland and overseas.</p>	<p>目前玻璃酸钠相关的原料产品国内市场占有率约占 70%，国际市场占有率约占 40%。</p> <p>At present, the domestic market share of sodium hyaluronate related raw material products accounts for about 70%, the international market share accounts for about 40%.</p>

<p>食品 Food</p>	<p>主要从事手抓饼等饼类产品的研发、生产、仓储配送、销售以及国际贸易业务。业务范围覆盖全国各省市，通过连锁加盟模式开设的手抓饼门店峰值数达 12000 多家，同期增长率达 200% 以上。海外市场有美国、英国、加拿大、韩国、澳大利亚、新西兰、新加坡、马来西亚、印尼、越南等 20 余个国家。</p> <p>It is mainly engaged in shredded cake and other cake food research and development, production, warehousing distribution, sales and international trade business. Its business scope covers all provinces and cities across the country. The peak number of shredded cake stores opened through franchise mode reached more than 12,000, with a growth rate of more than 200% in the same period. Its overseas market has expanded to the United States, the United Kingdom, Canada, South Korea, Australia, New Zealand, Singapore, Malaysia, Indonesia, Vietnam and other more than 20 countries.</p>	<p>项目一期建成，进口面粉原料年需求量为 30000 吨，进口油脂年需求量为 8000 吨。项目二期投设 4 条烤肉生产线，配备 40 台自动化烤肉机，自烤自削每天产能 80 吨肉品，可实现年产能 24000 吨，每天消耗 110 吨进口原肉，年消耗 33000 吨原肉。</p> <p>After the completion of Phase I of the project, the annual demand for imported flour raw materials is 30,000 tons, and the annual demand for imported oil is 8,000 tons. It is to plan to invest 4 barbecue production lines in Phase IV, equipping with 40 automatic barbecue machines, with a daily capacity of 80 tons of meat, which can achieve an annual capacity of 24,000 tons, consuming 110 tons of imported raw meat per day and 33,000 tons of raw meat per year.</p>
<p>医疗器械 Medical equipment</p>	<p>是国家高新技术企业及海南省技术先进型服务企业，是国内第一家在美国申报 ANDA 并通过 BE 实验的制药企业。公司在高新区实现 2020 年营收 8219 万元，并逐年以 23% 年增长率增长，出口产品占公司销售产品总量的 65%。公司现有主打产品琥珀酸美托诺尔缓释片和恩替卡韦片均获得美国 FDA 认证。</p> <p>It is a national high-tech enterprise and a technology-advanced service enterprise in Hainan Province. It is the first pharmaceutical enterprise in China that has applied for ANDA in the United States and passed the BE test. The company achieved revenue of RMB 82.19 million in 2020, and is increasing in the annual growth rate of 23% year by year, and its export products account for 65% of the total sales of the company. The main products of the company are Metonol Succinate Sustained Release Tablets and Entecavir Tablets, both of which have been approved by FDA of the US.</p>	<p>目前公司主要生产所需原材料均从美国进口原材料（细则后附列表），2020 年共进口物料总价为 367.69 万元，总计免税金额为 99.27 万元。因新建厂房产能的扩充，预计在新厂房达产后，预计进口物料总价为 2867 万元，预计免税金额将达到 774 万元。</p> <p>At present, the company mainly imports raw materials needed for production from the United States (attached to the list of details). In 2020, the total price of imported materials was RMB 3,676,900, with the total duty-free amount reaching RMB 992,700. Due to the expansion of the capacity of the new plant, it is estimated that after the new plant reaching design capacity, the total price of imported materials shall be RMB 28.67 million, and the duty-free amount shall reach RMB 7.74 million.</p>



07

The seventh part

园区配套

Supporting Facilities in the Zone

> 产业配套

Industrial facilities



1

美安互联网 + 总部经济区 & 众创产业园区

Mei'an Internet Headquarters Economic Zone & Crowd Entrepreneurship and Innovation Industrial Park



项目位于美安生态科技新城, 占地面积约 171 亩, 用地性质为商务 / 商业 / 行政办公混合用地, 容积率 ≤ 2.5 、建筑密度 $\leq 35\%$ 、建筑高度 ≤ 60 米 (局部 180 米), 其中高度超过 60 米建筑基底面积 $\leq 8\%$ 用地面积、绿地率 $\geq 30\%$ 。项目总建筑面积约 32.7 万平方米, 计划总投资约 20.4 亿元。主要建设内容为一栋超高层商务办公楼 A 座 39 层, B 座 21 层)、一栋四星级酒店 (200 间客房, 14 层)、一栋园区服务办公楼 (8 层)、22 栋独栋商务办公楼 (28 层)、地下商业及相应的室外园林景观工程等配套设施。

The project is located in Mei'an Science and Technology New City, covering an area of about 171 mu. The land use is a mixed land for business/business affairs/administrative offices. The plot ratio is ≤ 2.5 , the building density is $\leq 35\%$, and the building height is ≤ 60 m (180 meters in local areas), among which the base area of the building over 60 m is $\leq 8\%$ of the land area and the green rate is $\geq 30\%$. The gross building area is about 327,000 m²; and the planned total investment is about RMB2.04 billion. The main construction contents include 1 super high-rise business office building, Block A, 39 storeys, Block B, 21 storeys), 1 four-star hotel (200 rooms, 14 storeys), 1 park service office building (8 storeys), 22 single business office buildings (28 storeys), underground commerce and corresponding outdoor garden landscape engineering and other supporting facilities.



项目位于美安生态科技新城，占地面积 159 亩，主要建设内容包括 10 栋多层生产厂房、办公楼和设备房等，总建筑面积约为 15 万平方米，总投资约 4.71 亿元。按规划，厂房均为五层，一层楼高五米，二到五层楼高 4.5 米，单层面积约 3000 平方。分两期建设，其中：

项目一期 5 栋标准厂房可使用建筑面积约 75000 平方米（含厂房配套办公室 4300 平方米，设备设施用房 700 平方米）已建成并投入使用，已完成招商面积约 60000 平方米，剩余约 15000 平方米火热招商租中，租金价格 20 元每月每平方米，招商对象为美安科技新城申请入园企业。

项目二期为入园企业定制型，根据企业实际需求定制适用厂房，二期共规划建设 5 栋厂房，总建筑面积约 75000 平方米（含厂房配套办公室、设备设施用房），单栋面积约 15000 平方米。目前，已有部分被预定，其余欢迎企业垂询，可租可售，价格面议。

The project is located in Mei'an Science and Technology New City, covering an area of 159 mu. The main construction contents include 10 multi-storey production plants, office buildings and equipment houses, etc., with a total construction area of about 150,000 m² and a total investment of about RMB 471 million. According to the plan, all the workshops are built with five storeys, with the height of the ground floor 5 m and 4.5 m from the second to the fifth floor, and the each floor area about 3,000 m². The construction is undergoing in two phases. Among which:

The Phase I of the project is built with 5 buildings of standard workshops, covering a usable floor area of about 75,000 m² (including 4,300 m² of supporting offices and 700 m² of space for equipment and facilities) have been completed and put into use. About 60,000 m² of areas have been leased out for commercial use and the remaining 15,000 m² areas are in the progress of leasing. The rent price is 20 yuan per square meter per month and the investment objects are the enterprises applying to settle in the Mei'an Science and Technology New City.

The Phase II of the project is customized workshops for enterprises in the park to meet their actual needs. A total of 5 buildings of workshops are planned to be under construction, with a total construction area of about 75,000 m² (including supporting offices of the workshop, and space for equipment and facilities), and the area of each building is about 15,000 m². At present, some have been reserved, the rest can either be rented or sold and the price negotiable. Welcome enterprises to make inquiries.

> 生活配套

Residential facilities

1

美安华府 Mei'an Mansionsovation Industrial Park

该项目位于美安园区内，占地54亩，包含9栋住宅楼（35-100m²）、包含商业类服务设施。

The project is located in Mei'an New City, covering an area of 54 mu, including 9 residential buildings (35-100 m²) as well as commercial services facilities.



2

永秀花园 Yongxiu Garden



距离美安车程约 25 分钟，位于海口市长滨路（长流一号路）向南延长线，距离美安园区车程 20 分钟，100050 平方米。23 栋住宅，共 13344 户，周边包含商业体及社区服务、超市、交通便利，海秀快速路直达。

About 25 minutes' drive from Mei'an, it is located in the southward extension line of Changbin Road (Changliu No.1 Road), about 20 minutes' drive from Mei'an New City, with an area of 100,050 square meters. There are 23 residential buildings, a total of 13,344 households. The surrounding area includes commercial buildings and community services, supermarkets. It enjoys convenient transportation with direct access to the Haixiu Expressway.

> 教育配套

Educational facilities

1

上海世外附属海口学校 Haikou School Affiliated to Shanghai WFLMS



该校选址于美安生态科技新城内，是一所包含幼儿园、小学、初中、高中在内的 12 年一贯制学校。2019 年 11 月开工建设，2021 年 9 月正式开学，建成后可提供从幼儿园到高中 3960 个优质学位。该校是由海口市政府出资建设，委托上海均瑶世外教育科技（集团）有限公司管理的公办学校。这是全市第一所以“公办教育、品牌托管”为办学模式的学校，上海世外附属海口学校将共享世外教育集团所有教育资源。

上海世外教育服务发展有限公司是均瑶集团教育板块的唯一代表，拥有上海世界外国语中小学，上海青浦、嘉定、金山、宝山世界外国语学校 and 幼儿园，杭州世界外国语中小学和宁波世界外国语学校等多所世外学校，还受当地政府委托管理了徐汇、浦东、金山、青浦、宁波等地的公办中小学。

世外小学被称为“上海第一的小学”。世外中学初中部每年中考成绩均居于上海市前 10 位，被誉为上海“四大名初中”。而高中部升入海外综合大学排名（UENews 排名系统）前 60 位大学的学生占毕业生的 80% 以上。

The school is located in Mei'an Science and Technology New City and is a 12-year consistent system school including kindergarten, primary school, junior high school and senior high school. The construction started in November 2019, and is expected to open officially in September 2021. Once completed, it will offer 3,960 quality study seats from kindergarten to high school. The school is a public school funded by Haikou Municipal Government and managed by Shanghai JunYao World Foreign Language Education (Group) Co., Ltd. As the city's first "public-run, brand-managed" school, Haikou School Affiliated to Shanghai WFLMS shall share all the education resources of WFLMS.

WFLMS Education Service Development Co., Ltd. is the sole representative of the education sector of JunYao Group. It owns Shanghai World Foreign Language Primary and Middle School, Shanghai Qingpu, Jiading, Jinshan, Baoshan World Foreign Language Schools and Kindergartens, Hangzhou World Foreign Language Primary and Middle School, Ningbo World Foreign Language School and many other schools. It has also been entrusted by the local governments to manage the public primary and secondary schools in Xuhui, Pudong, Jinshan, Qingpu, Ningbo and other places.

Shanghai World Foreign Language Primary School is hailed as "the first primary school of Shanghai". The junior high school of Shanghai World Foreign Language Middle School is ranked among the top 10 in the high school entrance examination in Shanghai every year, and is honored as one of the "Four Top Middle Schools" in Shanghai. More than 80 per cent of its senior high school graduates go to the top 60 universities in the USNews Word Report Ranking.

2

海南枫叶国际学校 Maple Leaf International School-Hainan

海南枫叶国际学校（原海南国科园实验学校），于1994年由海南省教育厅批准建立，位于海口市国科园内，占地108亩，总建筑面积60488.42平方米。自建校之初，连续20多年教学质量全省领先。学校集幼儿园、小学、初中、高中于一体，实行寄宿制全层次教育。海南枫叶国际学校是双轨制、融贯中西的素质教育模式，BC高中开设中加“双语双学历”的枫叶教育优化课程，学生学习加拿大不列颠哥伦比亚省（BC省）原版高中课程，由加宁哥方资格教师英文授课，中加双方学分互认。学生完成学业可获中加两国毕业文凭，不参加国内高考，凭枫叶成绩单面向全球英语国家申请大学。历届曾有多名理科状元及34名优秀学子走进清华、北大、香港中文大学等一流学府。



Maple Leaf International School-Hainan (formerly Hainan National University Science Park Experimental School) was established in 1994 with the approval of Department of Education of Hainan Province. Located in Haikou National University Science Park, covering a land area of 108 mu with a total construction area of 60,488.42 square meters, the school has ranked the top in teaching quality for more than 20 consecutive years in the province since its founding. The school is a boarding of all education levels integrating kindergarten, primary school, junior high school and senior high school in one. Maple Leaf International School-Hainan adopts the double tracks system, combining Chinese and Western quality education mode. BC High School offers a bilingual and dual education curriculum. Students learn the original high school curriculum of British Columbia (BC) taught by senior Canadian and Chinese teachers in English, with the mutual recognition of credit by China and Canada. Students who complete their studies shall receive diplomas from both China and Canada. They do not need to take the national college entrance examination and can apply for universities in English-speaking countries around the world based on their Maple Leaf transcript. The school has trained many top students of science and 34 outstanding students who have been admitted to Tsinghua University, Peking University, the Chinese University of Hong Kong and other first-class universities throughout years.

3

海南华侨中学观澜湖学校 Hainan Overseas Chinese Middle School Mission Hills School

海南华侨中学观澜湖学校是海南省重点中学海南华侨中学与总部设于香港的观澜湖集团携手创建的一所包括初中、高中在内的完全中学，更是一所具有现代化、国际化特色的优质民办学校。自创办以来，学校引进海南华侨中学优质的教育教学资源，同时面向全国招聘优秀的骨干教师，组建有丰富经验的师资队伍，严抓学校的教育教学质量，确保高质量的教学管理。



Mission Hills School is jointly established by Hainan Overseas Chinese High School, a key high school in Hainan Province, and Mission Hills Group, headquartered in Hong Kong. It is a comprehensive middle school, including junior high school and senior high school as well as a high-quality private school with modern and international characteristics. Since its establishment, the school has introduced the high-quality education and teaching resources of Hainan Overseas Chinese Middle School, recruited outstanding backbone teachers from all over the country, established a teaching team with rich experience, and strictly paid attention to the school's education and teaching quality to ensure high quality teaching management.

4

巴萨精英足球学校 Barca Academy Pro Haikou

海口巴萨精英足球学校于 2017 年由西班牙巴塞罗那俱乐部与中国观澜湖集团共同建立，自开办以来，参与的小学员已超过 6500 名。该学校共有 7 个球场，能招收一千名 6 至 18 岁的学生在硬件上将按照拉玛西亚青训营的标准和配置建造足球训练场地及设施，包括体能训练馆、体测中心、水疗中心、技战术分析中心、综合办公楼、足球大楼等系列训练配套设施。

Barca Academy Pro Haikou was founded in 2017 by Spain's FC Barcelona and China's Mission Hills Group. Since its inception, more than 6,500 young students have trained in the school. The school with a total of seven pitches can recruit 1,000 students aged 6 to 18. The school is to build in accordance with the standards and configuration of La Masia Ciutat Esportiva Joan Gamper to build football training venues and facilities in hardware, including physical stamina training venue, the physical fitness test center, spa center, technique analysis center, comprehensive office buildings, and football buildings and other series of training facilities.

5

NBA 篮球学校 NBA Basketball School

NBA 篮球学校建有 6 片室内篮球场以及专业水准的配套设施，派遣由 NBA 培训的教练，并编纂和安排篮球训练课程。学校每年都会安排 NBA 现役和退役球员到访，为青少年球员提供训练指导。



NBA Basketball School has six indoor basketball courts and professional-level facilities. The coaches with NBA-training backgrounds are dispatched here to compile and organize the basketball training courses. The school arranges current and former NBA players to visit each year to provide training and guidance for young players.

6

东智庄园幼儿园 Dongzhi Manor Kindergarten

海南东智庄园国际幼儿园坐落在秀英区港澳大道 25 号，于 2015 年 3 月开园至今。园区占地 13 亩，建筑面积高达 7000 多平方米。并拥有森林公园，配有自行车骑行道、趣味高尔夫及专业户外运动、树屋攀爬区、滑草坡、轮胎公园、戏水池、泥土坑和大型沙池游戏区及大型户外运动场等户外活动场所。这些场地贴近大自然，让孩子们在自然的怀抱里尽情玩耍，释放天性，增强体质。2021 年 3 月已开新班，招收 2—3 岁幼儿 16 名；3—5 岁幼儿 6 名。学位设置：全园可开设 10 个班，接收 180 名幼儿入读。并开设了“蒙特梭利教育”“Oh Yeah 中文主题课程”等课程体系。

Hainan Dongzhi Manor International Kindergarten opened since March 2015 is located at No. 25, Hongkong-Macau Avenue, Xiuying District. The manor covers an area of 13 mu, with a building area of more than 7,000 square meters. It also has a forest park, equipped with bicycle riding lanes, fun golf and professional outdoor courses, treehouse climbing area, grass slope, tire park, swimming pool, mud pit and large sand pool game area and large outdoor sports ground and other outdoor playgrounds. These venues are close to nature, allowing children to play in the embrace of nature, releasing their nature and strengthening their fitness. A new class was to be opened in March 2021 to enrol 16 children aged 2 to 3 and 6 children aged 3-5. The kindergarten has the capacity for 10 classes and 180 children. It has also set up "Montessori Education", "Oh Yeah Chinese Theme Course" and other curriculum systems.



> 交通配套

Transportation facilities



公交专线 Transportation facilities

目前美安园区开设公交专线 3 可从市中心往返园区，车程仅需 35 分钟，途经多个主要站点（万绿园 - 宜欣城 - 汽车西站 - 高新花园 - 美安园区）。

At present, there are 3 special bus lines in Mei'an Park connected to the city center. It only takes 35 minutes bus ride and has many stops along the line (Wanlu Garden - Yixin City - West Coach Station - High-tech Garden - Mei'an Park).

定制通勤车 Customized commuting vehicles

企业可根据自身需要定制通勤车辆往返园区和市中心。

Companies may customize commuter vehicles between the park and the city center according to their own needs.

园区班车 Park shuttle buses

根据入驻企业需求，园区计划开通往返市中心班车，为入园企业提供交通便利。

According to the needs of enterprises, the park plans to open shuttle buses to and from the city center to provide convenient transportation for enterprises.

08

The eighth part

高新区招商项目 入园门槛

Access Threshold of Investment
Projects in the High-Tech Zone



> 环保要求

Environmental protection requirements

入园项目必须符合规划环评要求，必须严格执行《环境保护法》，确保项目污染物排放浓度符合国家排放标准，确保项目主要污染物排放总量控制在环保部门下达的总量要求范围内。

Any project in the park must meet the requirements of the planning environmental impact assessment (PEIA), strictly implement the Environmental Protection Law, ensure that the pollutant emission concentration of the project meets the national emission standards, and ensure that the total amount of major pollutants of the project is controlled within the total amount of requirements issued by the environmental protection department.



09 The ninth part

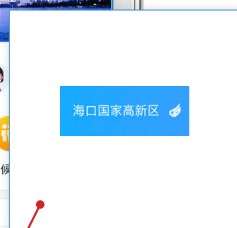
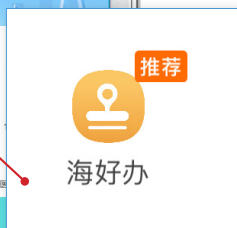
极简审批和企业服务平台

The Most-Simplified-Approval Investment Management System and Enterprise Service Platform



重点园区是海南自贸港贸易投资政策的重要承载地，海口国家高新区作为产业发展前沿，以高标准抓园区营商环境和产业发展融合作为不断增强园区竞争力和吸引力的有力抓手，通过“**企业秘书**”制度、**上线“极简审批和企业服务平台 1.0”**等创新举措，推动项目落地。

The key park area is a significant carrier of trade and investment policy of Hainan Free Trade Port. As the frontier of industrial development, Haikou National High-tech Zone takes high-standard integration of business environment and industry development as the effective means to continuously increase competitiveness and attraction of the zone, and promote the landing of projects through "enterprise butler" system, and launching "the most-simplified-approval investment management system and enterprise service platform 1.0" and other measures.



“海口国家高新区极简审批和企业服务”入口请从椰城市民云首页“海好办”栏目进入后点击“海口国家高新区”。

To log in "The Most-Simplified-Approval Investment Management System and Enterprise Service of Haikou National High-tech Zone", please click the bar of "Hai Hao Ban" on the homepage of YCSMY APP and then click "Haikou National High-tech Zone".





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